

Mason



2020 NWMLS
Annual Statistical Review and Highlights

44 Northwest
Multiple Listing Service®

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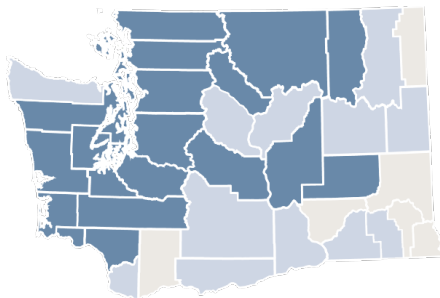
Member Offices

2,534



Total Members/Subscribers

32,888



Counties

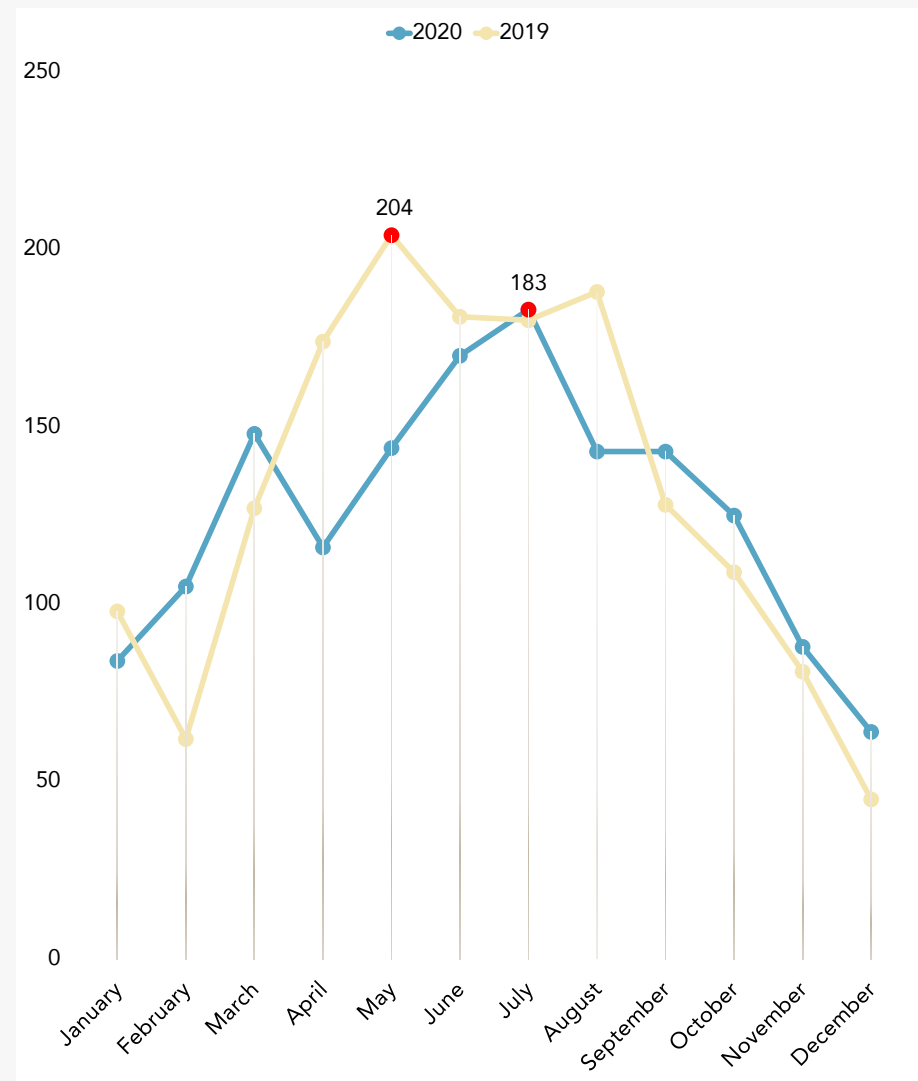
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Mason: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	84	98	-14.29%
February	105	62	69.35%
March	148	127	16.54%
April	116	174	-33.33%
May	144	204	-29.41%
June	170	181	-6.08%
July	183	180	1.67%
August	143	188	-23.94%
September	143	128	11.72%
October	125	109	14.68%
November	88	81	8.64%
December	64	45	42.22%
Total	1,513	1,577	
% chg.	-4.06%		

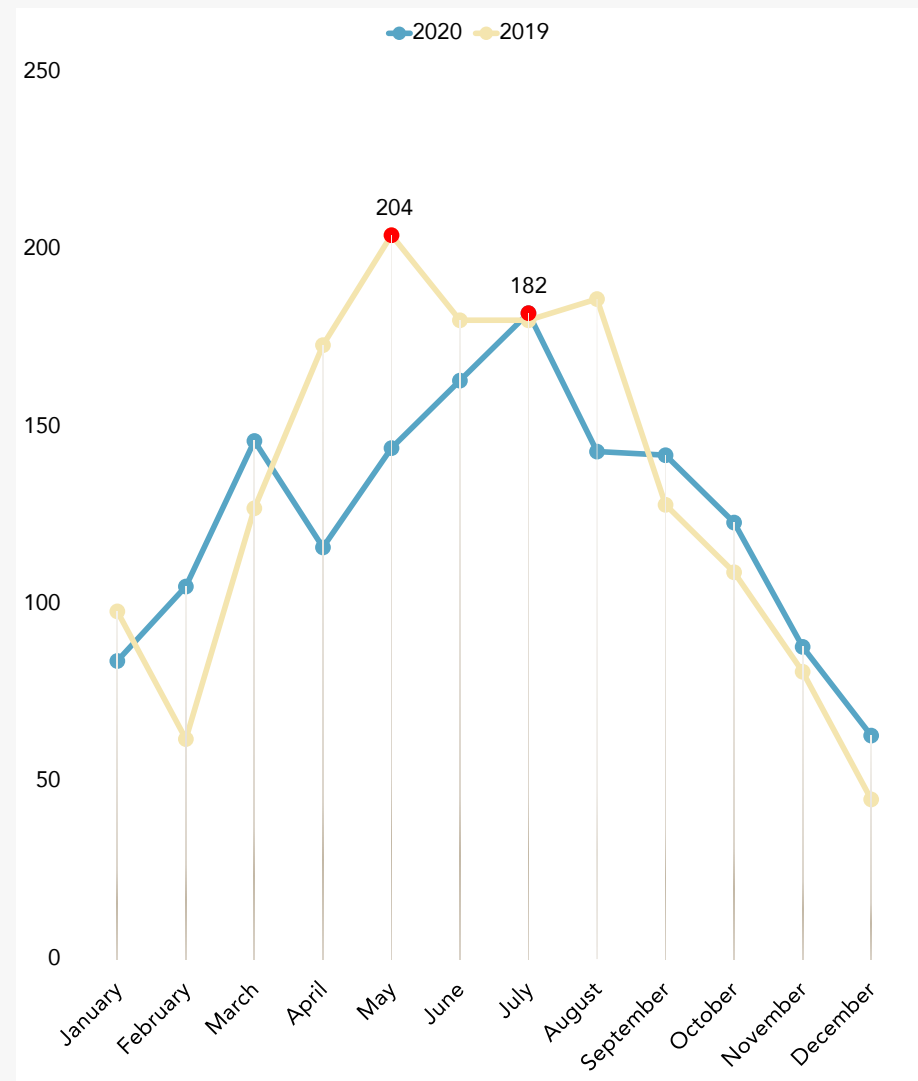


Mason: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	84	98	-14.29%
February	105	62	69.35%
March	146	127	14.96%
April	116	173	-32.95%
May	144	204	-29.41%
June	163	180	-9.44%
July	182	180	1.11%
August	143	186	-23.12%
September	142	128	10.94%
October	123	109	12.84%
November	88	81	8.64%
December	63	45	40.00%
Total	1,499	1,573	
% chg.	-4.70%		

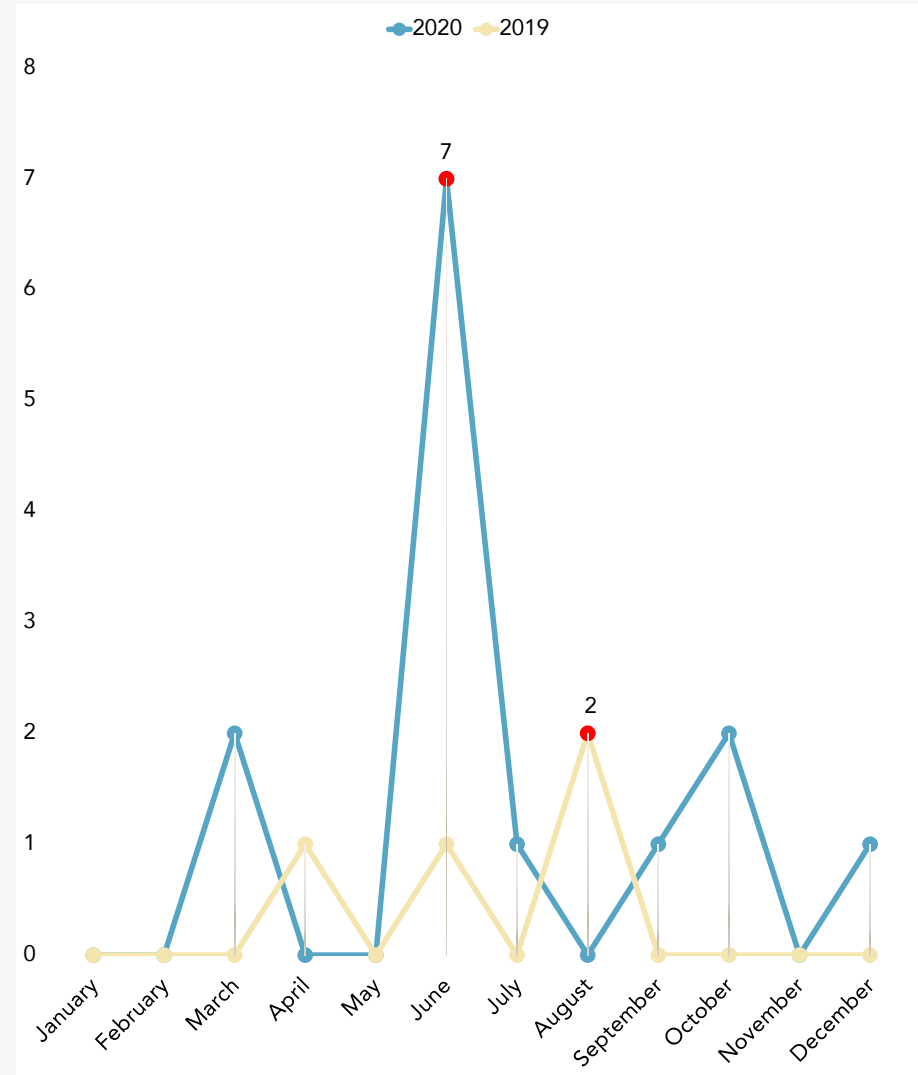


Mason: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	0	0	0.00%
February	0	0	0.00%
March	2	0	0.00%
April	0	1	-100.00%
May	0	0	0.00%
June	7	1	600.00%
July	1	0	0.00%
August	0	2	-100.00%
September	1	0	0.00%
October	2	0	0.00%
November	0	0	0.00%
December	1	0	0.00%
Total	14	4	
% chg.	250.00%		

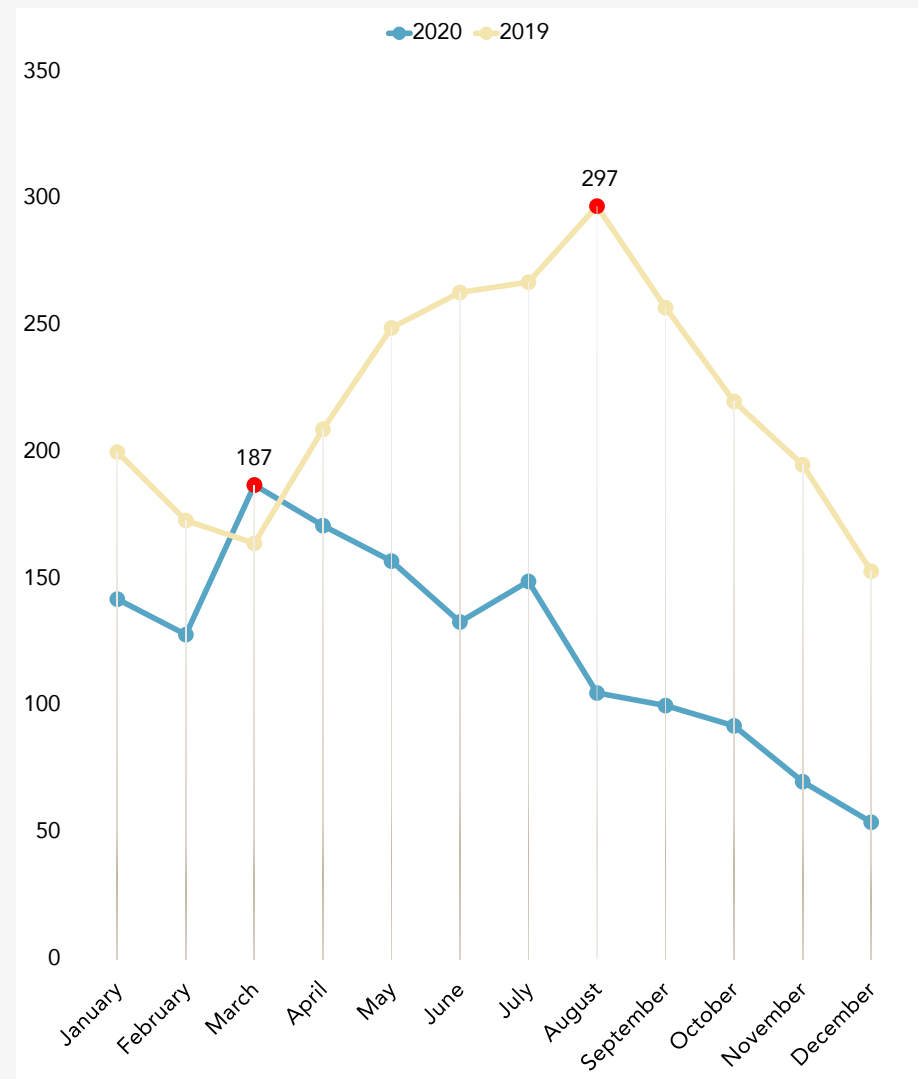


Mason: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2020	2019	% chg.
January	142	200	-29.00%
February	128	173	-26.01%
March	187	164	14.02%
April	171	209	-18.18%
May	157	249	-36.95%
June	133	263	-49.43%
July	149	267	-44.19%
August	105	297	-64.65%
September	100	257	-61.09%
October	92	220	-58.18%
November	70	195	-64.10%
December	54	153	-64.71%
Total	1,488	2,647	
% chg.	-43.79%		

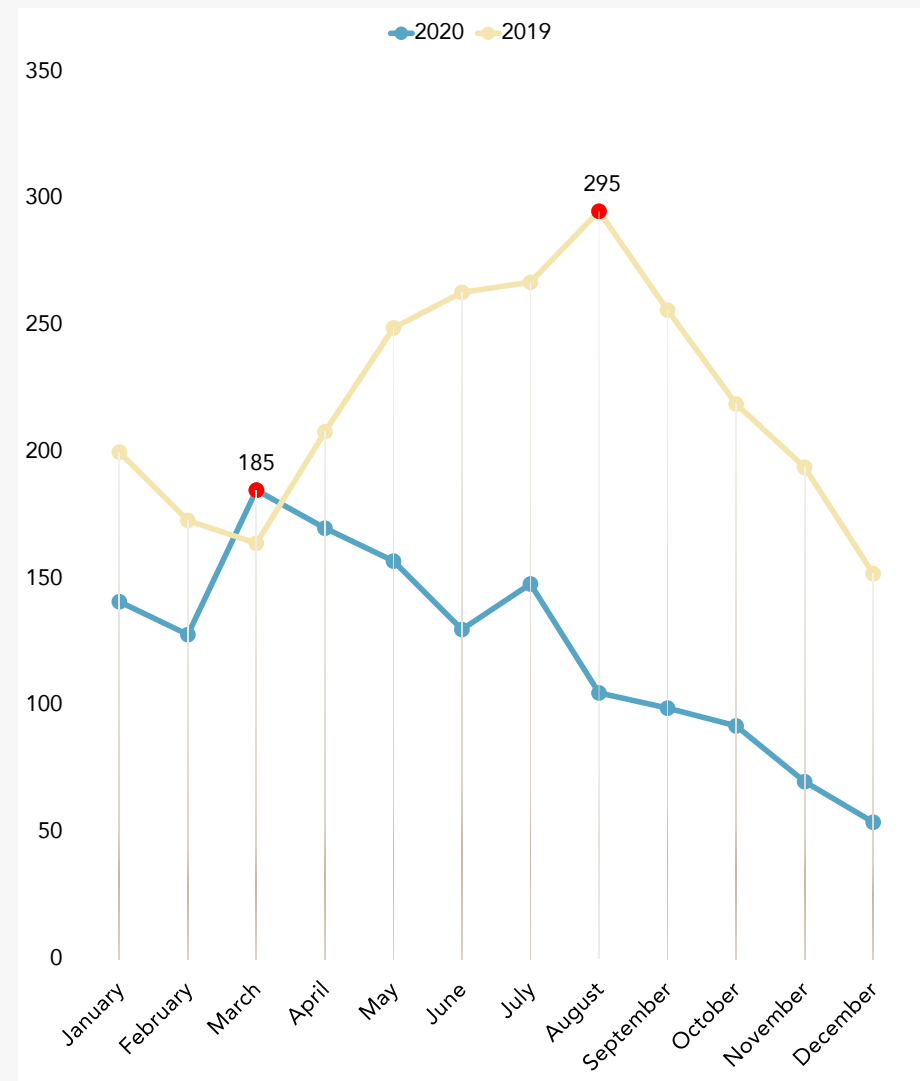


Mason: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2020	2019	% chg.
January	141	200	-29.50%
February	128	173	-26.01%
March	185	164	12.80%
April	170	208	-18.27%
May	157	249	-36.95%
June	130	263	-50.57%
July	148	267	-44.57%
August	105	295	-64.41%
September	99	256	-61.33%
October	92	219	-57.99%
November	70	194	-63.92%
December	54	152	-64.47%
Total	1,479	2,640	
% chg.	-43.98%		



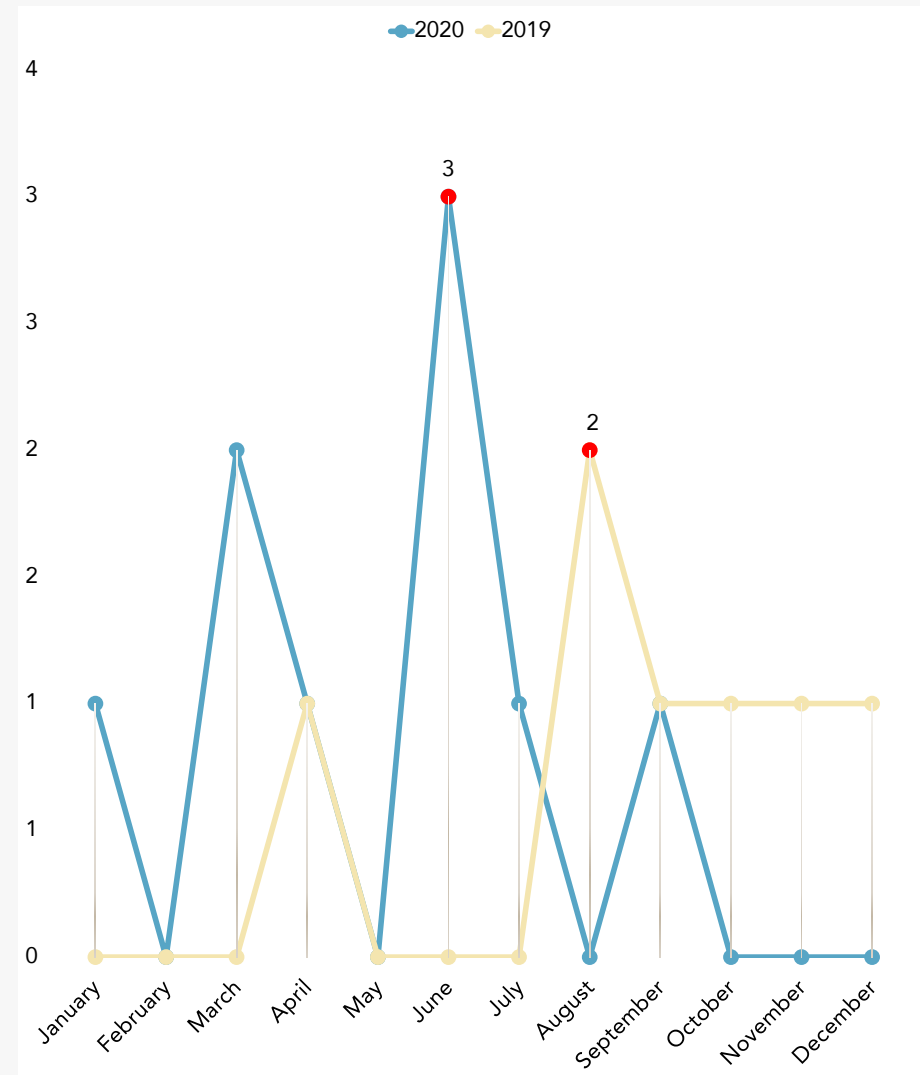
Mason: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.

Active Listings: Inventory on market.

	2020	2019	% chg.
January	1	0	0.00%
February	0	0	0.00%
March	2	0	0.00%
April	1	1	0.00%
May	0	0	0.00%
June	3	0	0.00%
July	1	0	0.00%
August	0	2	-100.00%
September	1	1	0.00%
October	0	1	-100.00%
November	0	1	-100.00%
December	0	1	-100.00%
Total	9	7	
% chg.	28.57%		



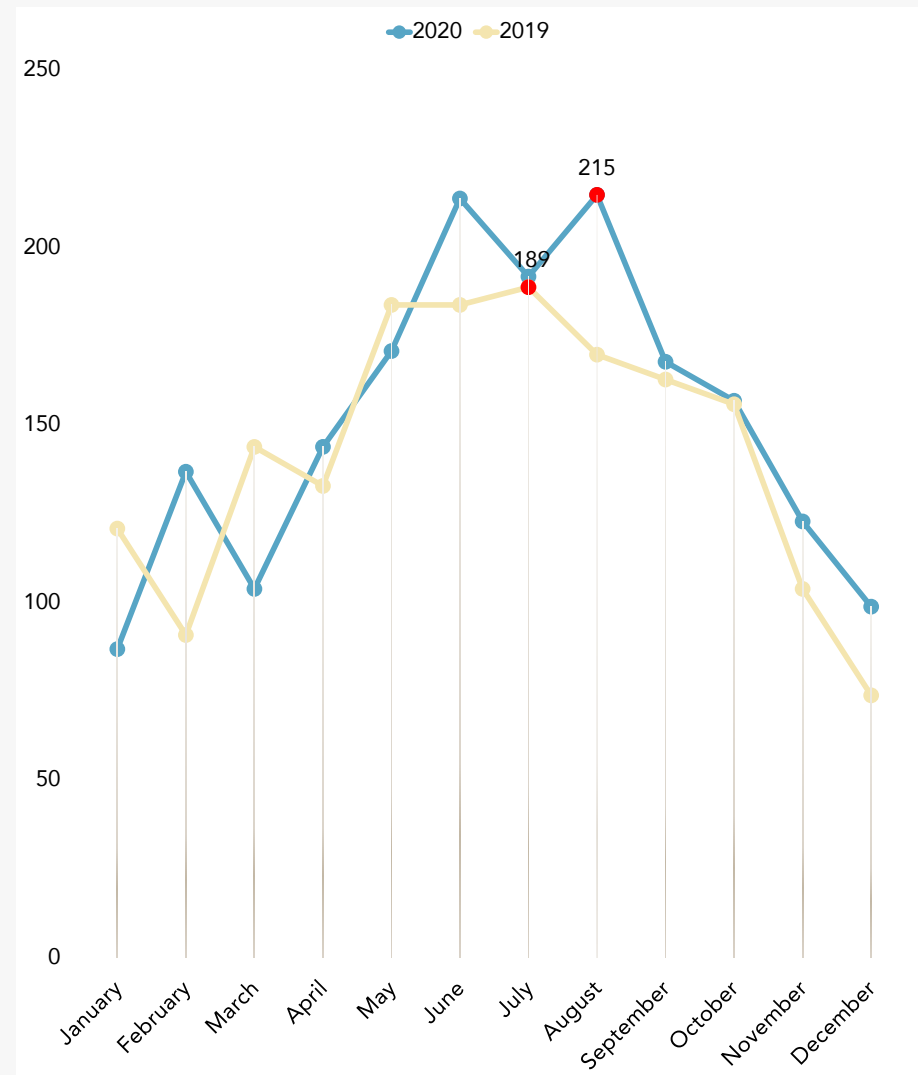
Mason: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	87	121	-28.10%
February	137	91	50.55%
March	104	144	-27.78%
April	144	133	8.27%
May	171	184	-7.07%
June	214	184	16.30%
July	192	189	1.59%
August	215	170	26.47%
September	168	163	3.07%
October	157	156	0.64%
November	123	104	18.27%
December	99	74	33.78%
Total	1,811	1,713	
% chg.	5.72%		



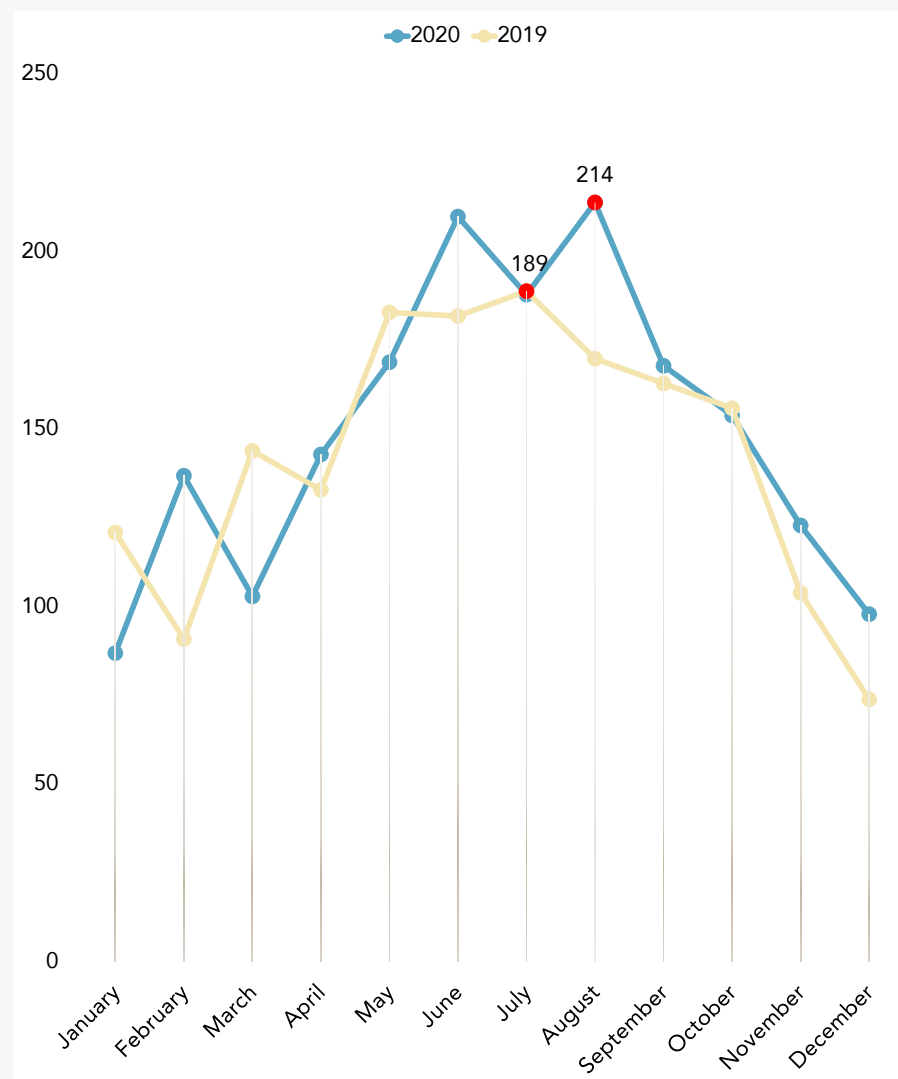
Mason: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	87	121	-28.10%
February	137	91	50.55%
March	103	144	-28.47%
April	143	133	7.52%
May	169	183	-7.65%
June	210	182	15.38%
July	188	189	-0.53%
August	214	170	25.88%
September	168	163	3.07%
October	154	156	-1.28%
November	123	104	18.27%
December	98	74	32.43%
Total	1,794	1,710	
% chg.	4.91%		



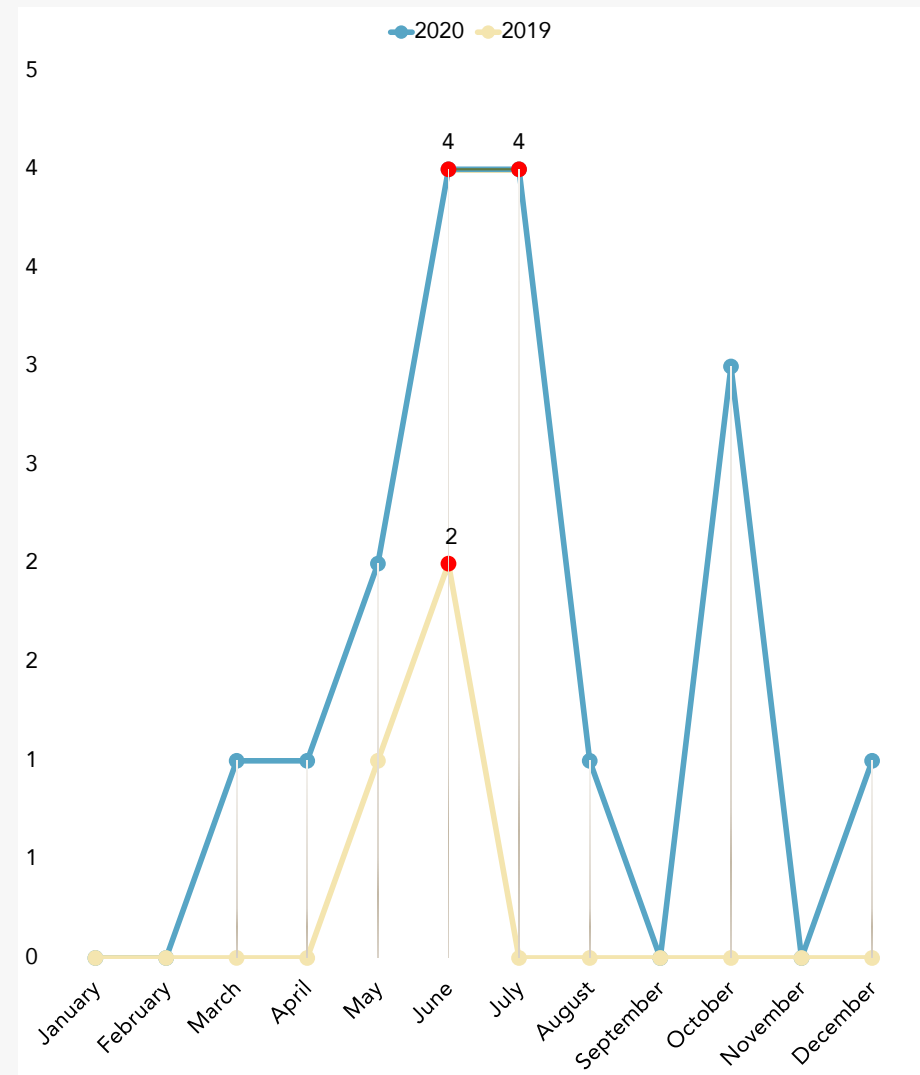
Mason: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	0	0	0.00%
February	0	0	0.00%
March	1	0	0.00%
April	1	0	0.00%
May	2	1	100.00%
June	4	2	100.00%
July	4	0	0.00%
August	1	0	0.00%
September	0	0	0.00%
October	3	0	0.00%
November	0	0	0.00%
December	1	0	0.00%
Total	17	3	
% chg.	466.67%		

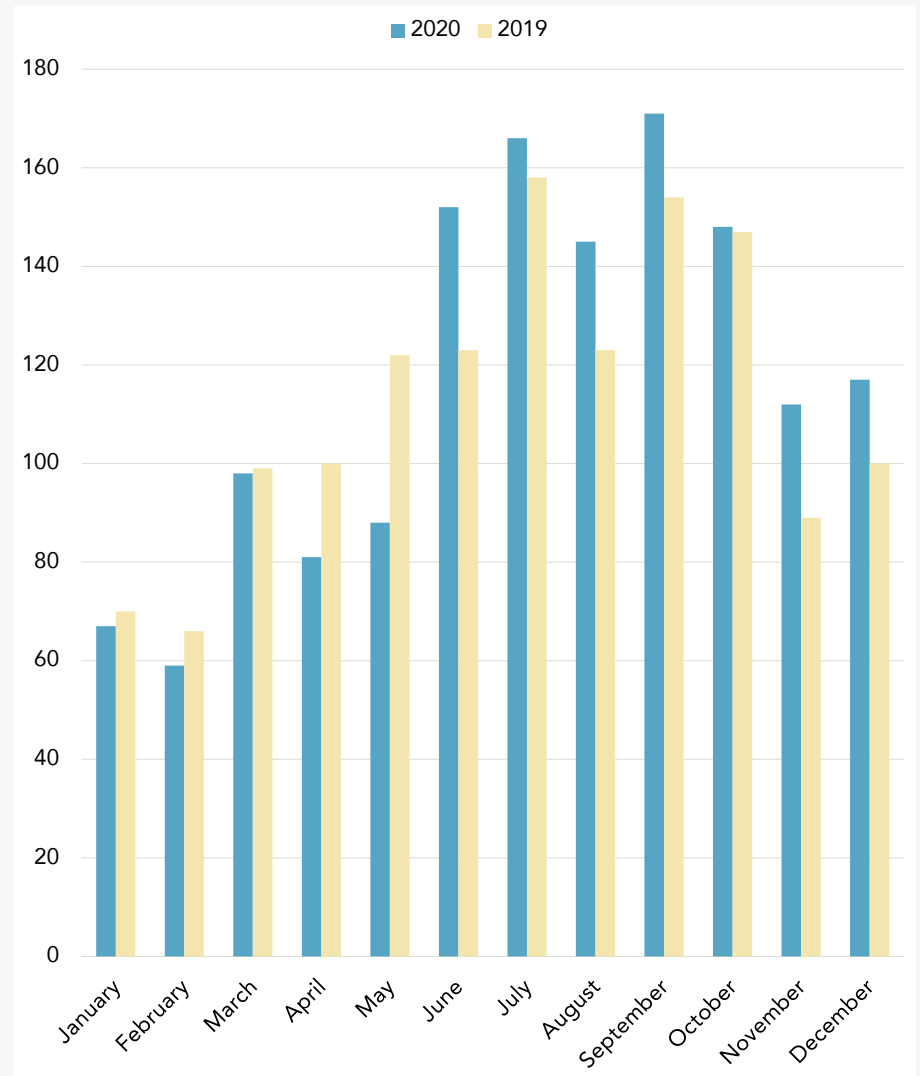


Mason: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2020	2019	% chg.
January	67	70	-4.29%
February	59	66	-10.61%
March	98	99	-1.01%
April	81	100	-19.00%
May	88	122	-27.87%
June	152	123	23.58%
July	166	158	5.06%
August	145	123	17.89%
September	171	154	11.04%
October	148	147	0.68%
November	112	89	25.84%
December	117	100	17.00%
Total	1,404	1,351	
% chg.	3.92%		



Mason: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2020	2019	% chg.
January	67	70	-4.29%
February	59	66	-10.61%
March	98	99	-1.01%
April	81	100	-19.00%
May	87	122	-28.69%
June	151	123	22.76%
July	163	158	3.16%
August	144	121	19.01%
September	168	154	9.09%
October	146	147	-0.68%
November	111	89	24.72%
December	117	100	17.00%
Total	1,392	1,349	
% chg.	3.19%		

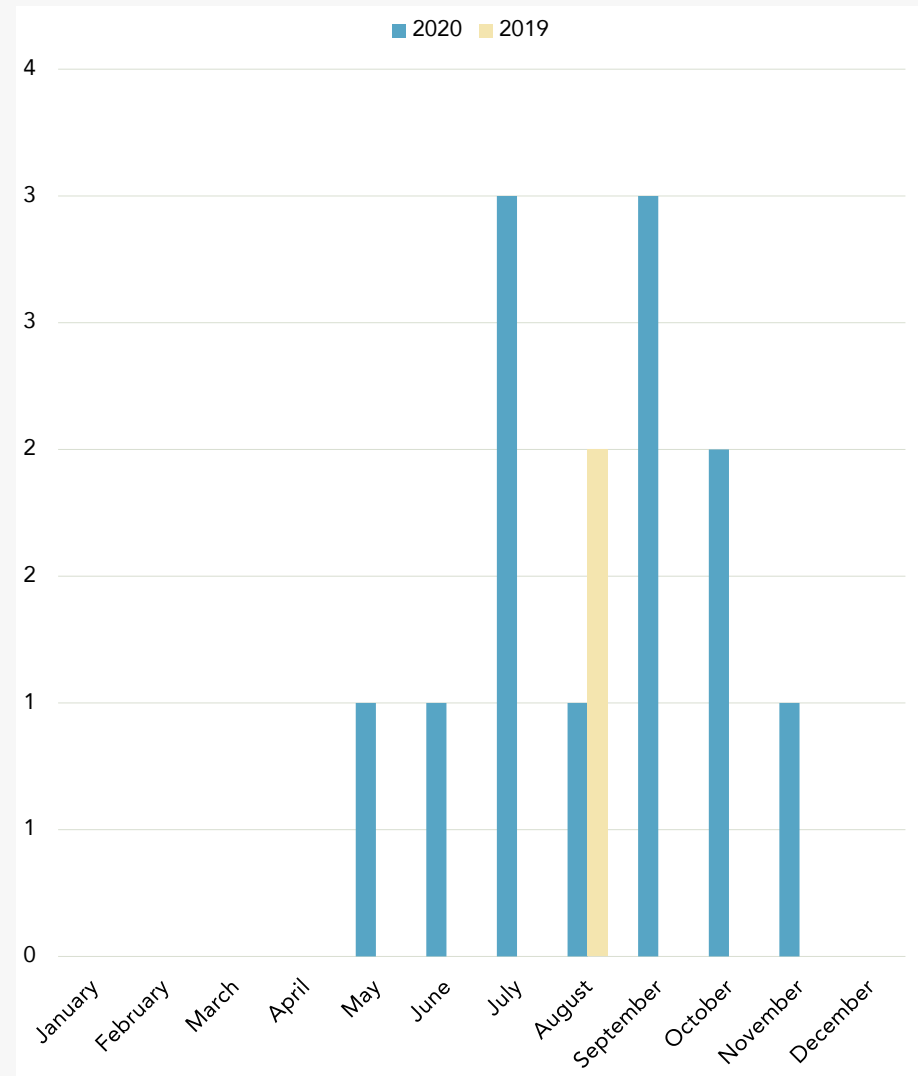


Mason: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2020	2019	% chg.
January	0	0	0.00%
February	0	0	0.00%
March	0	0	0.00%
April	0	0	0.00%
May	1	0	0.00%
June	1	0	0.00%
July	3	0	0.00%
August	1	2	-50.00%
September	3	0	0.00%
October	2	0	0.00%
November	1	0	0.00%
December	0	0	0.00%
Total	12	2	
% chg.	500.00%		

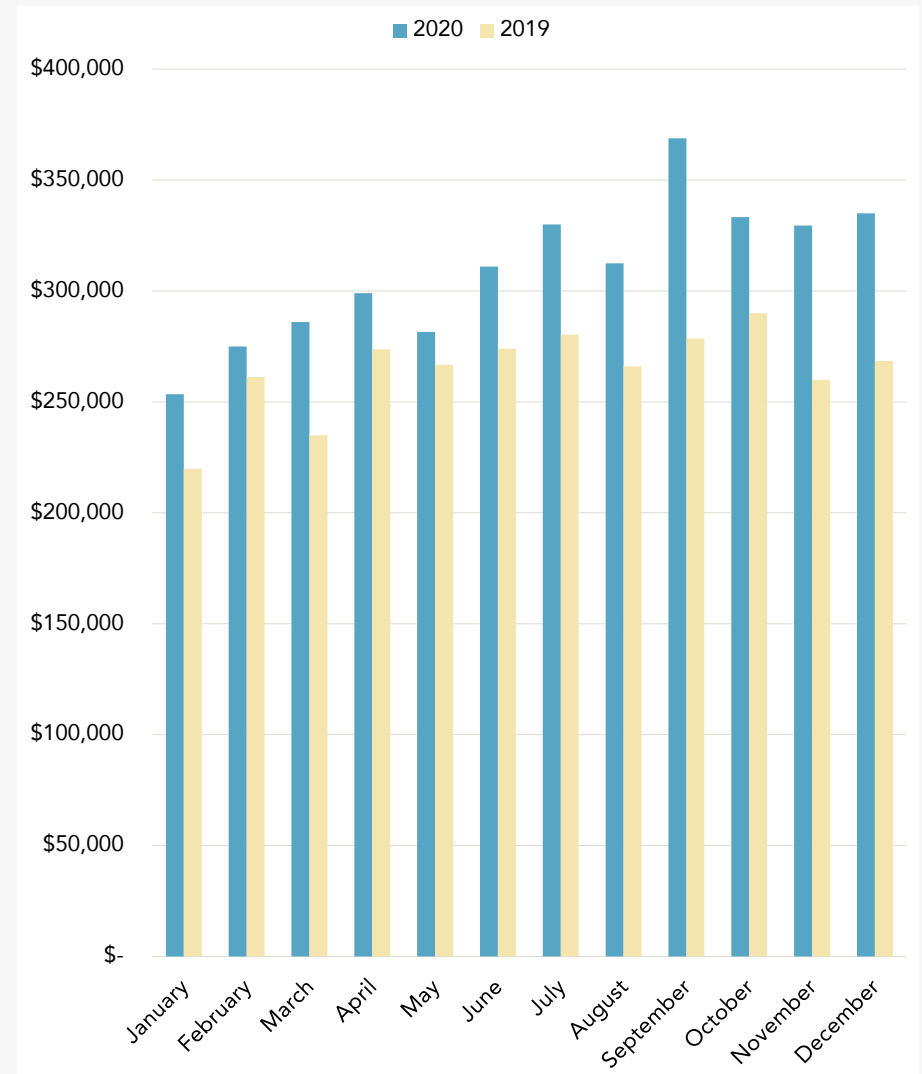


Mason: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ 253,440	\$ 219,900	15.25%
February	\$ 275,000	\$ 261,250	5.26%
March	\$ 286,000	\$ 234,995	21.70%
April	\$ 299,000	\$ 273,775	9.21%
May	\$ 281,500	\$ 266,750	5.53%
June	\$ 311,000	\$ 274,000	13.50%
July	\$ 330,000	\$ 280,300	17.73%
August	\$ 312,500	\$ 266,000	17.48%
September	\$ 368,800	\$ 278,500	32.42%
October	\$ 333,325	\$ 290,000	14.94%
November	\$ 329,500	\$ 260,000	26.73%
December	\$ 335,000	\$ 268,500	24.77%



Mason: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ 253,440	\$ 219,900	15.25%
February	\$ 275,000	\$ 261,250	5.26%
March	\$ 286,000	\$ 234,995	21.70%
April	\$ 299,000	\$ 273,775	9.21%
May	\$ 278,000	\$ 266,750	4.22%
June	\$ 310,000	\$ 274,000	13.14%
July	\$ 330,000	\$ 280,300	17.73%
August	\$ 311,750	\$ 265,000	17.64%
September	\$ 368,400	\$ 278,500	32.28%
October	\$ 330,825	\$ 290,000	14.08%
November	\$ 329,000	\$ 260,000	26.54%
December	\$ 335,000	\$ 268,500	24.77%



Mason: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ -	\$ -	0.00%
February	\$ -	\$ -	0.00%
March	\$ -	\$ -	0.00%
April	\$ -	\$ -	0.00%
May	\$ 345,000	\$ -	0.00%
June	\$ 439,000	\$ -	0.00%
July	\$ 335,000	\$ -	0.00%
August	\$ 338,000	\$ 357,000	-5.32%
September	\$ 370,000	\$ -	0.00%
October	\$ 428,237	\$ -	0.00%
November	\$ 455,000	\$ -	0.00%
December	\$ -	\$ -	0.00%



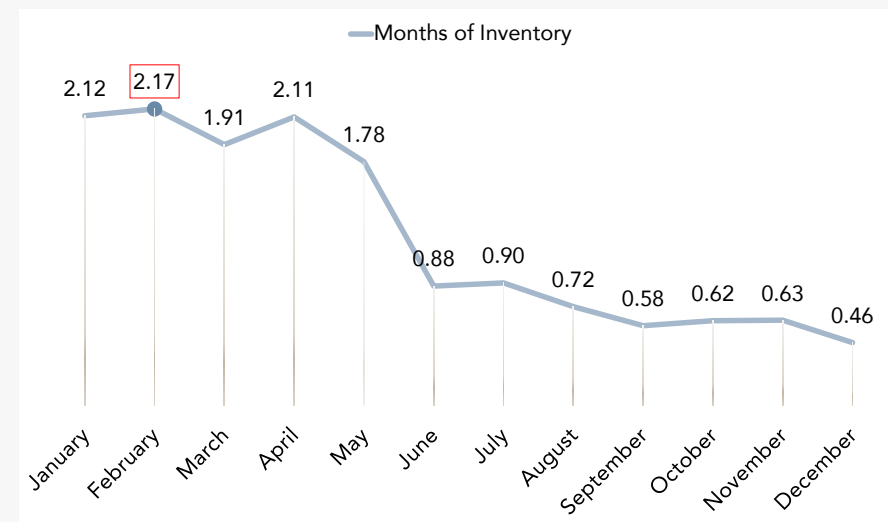
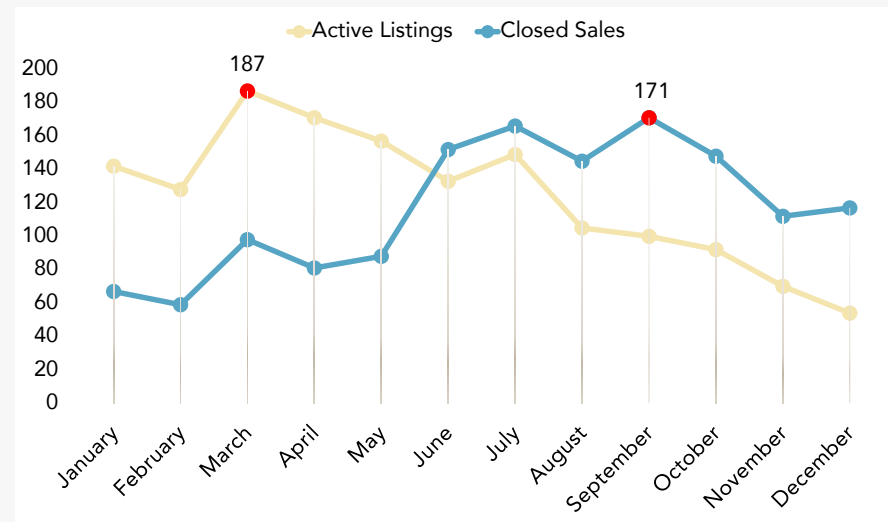
Mason: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	142	67	2.12
February	128	59	2.17
March	187	98	1.91
April	171	81	2.11
May	157	88	1.78
June	133	152	0.88
July	149	166	0.90
August	105	145	0.72
September	100	171	0.58
October	92	148	0.62
November	70	112	0.63
December	54	117	0.46



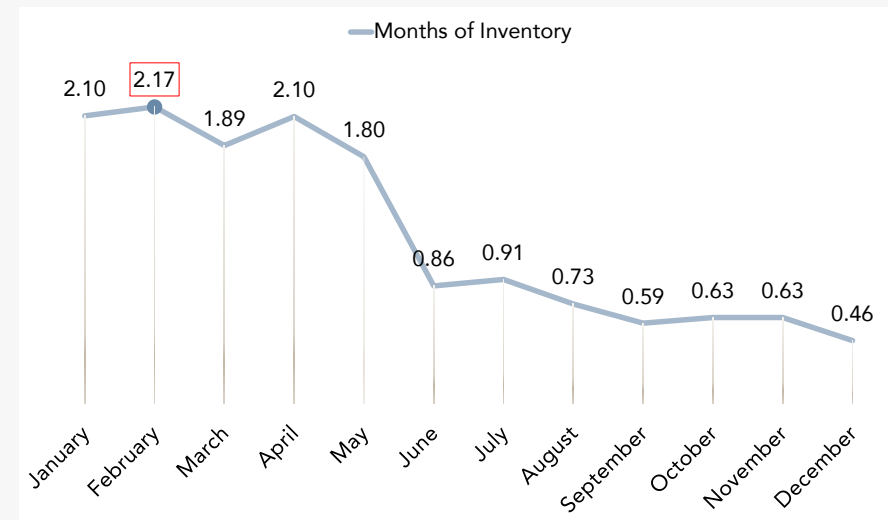
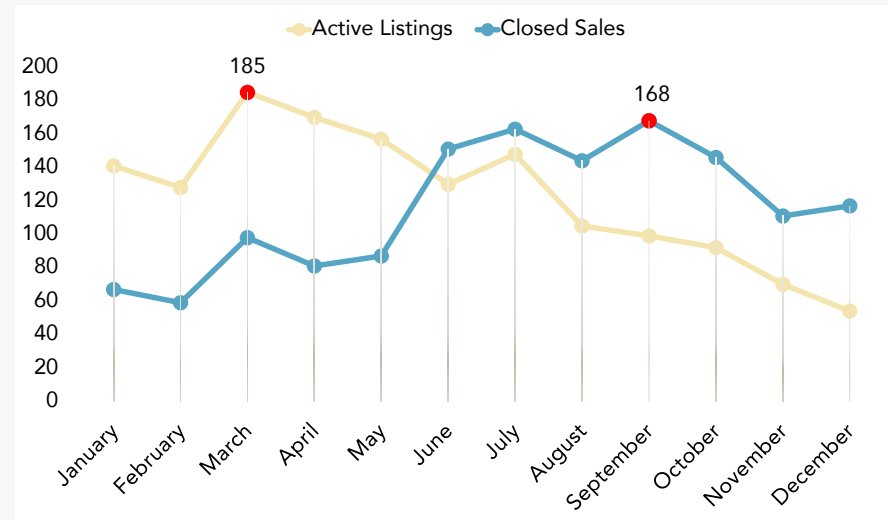
Mason: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	141	67	2.10
February	128	59	2.17
March	185	98	1.89
April	170	81	2.10
May	157	87	1.80
June	130	151	0.86
July	148	163	0.91
August	105	144	0.73
September	99	168	0.59
October	92	146	0.63
November	70	111	0.63
December	54	117	0.46



Mason: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	1	0	0.00
February	0	0	0.00
March	2	0	0.00
April	1	0	0.00
May	0	1	0.00
June	3	1	3.00
July	1	3	0.33
August	0	1	0.00
September	1	3	0.33
October	0	2	0.00
November	0	1	0.00
December	0	0	0.00

