

# Lewis



## 2020 NWMLS Annual Statistical Review and Highlights



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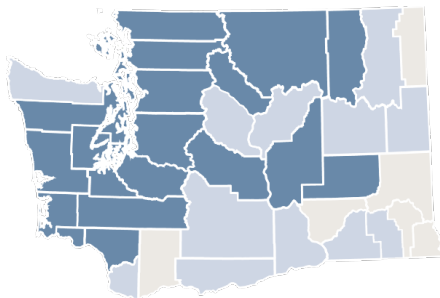
Member Offices

2,534



Total Members/Subscribers

32,888



Counties

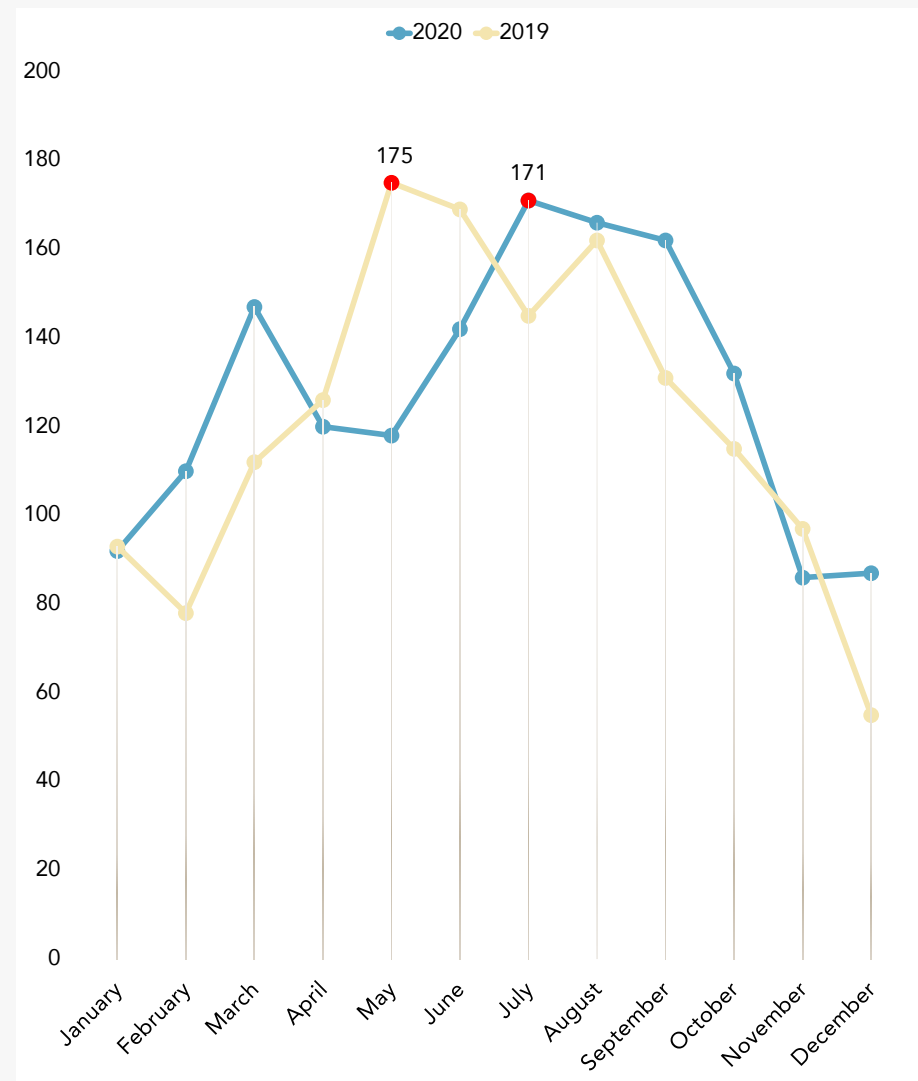
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## Lewis: Residential Homes and Condominiums

### New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.  
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	92	93	-1.08%
February	110	78	41.03%
March	147	112	31.25%
April	120	126	-4.76%
May	118	175	-32.57%
June	142	169	-15.98%
July	171	145	17.93%
August	166	162	2.47%
September	162	131	23.66%
October	132	115	14.78%
November	86	97	-11.34%
December	87	55	58.18%
<b>Total</b>	<b>1,533</b>	<b>1,458</b>	
<b>% chg.</b>	<b>5.14%</b>		

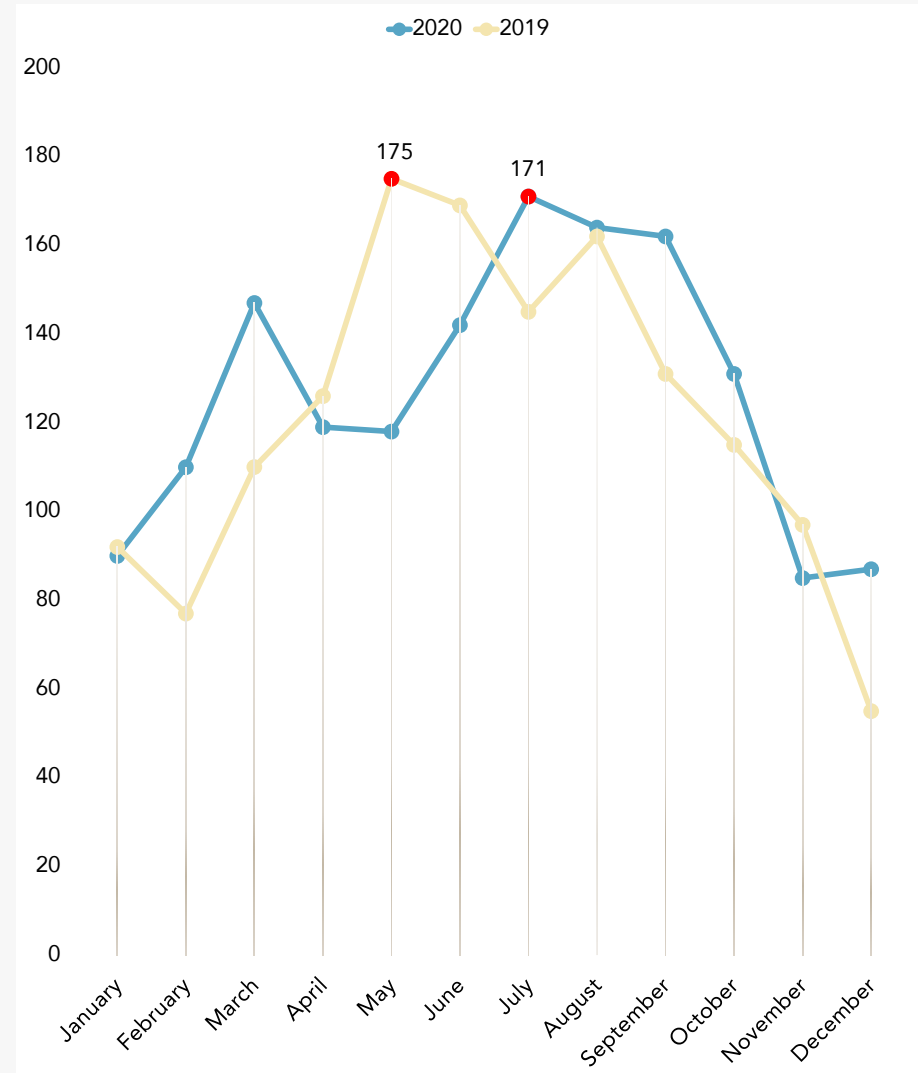


# Lewis: Residential Homes Only

## New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.  
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	90	92	-2.17%
February	110	77	42.86%
March	147	110	33.64%
April	119	126	-5.56%
May	118	175	-32.57%
June	142	169	-15.98%
July	171	145	17.93%
August	164	162	1.23%
September	162	131	23.66%
October	131	115	13.91%
November	85	97	-12.37%
December	87	55	58.18%
<b>Total</b>	<b>1,526</b>	<b>1,454</b>	
<b>% chg.</b>	<b>4.95%</b>		

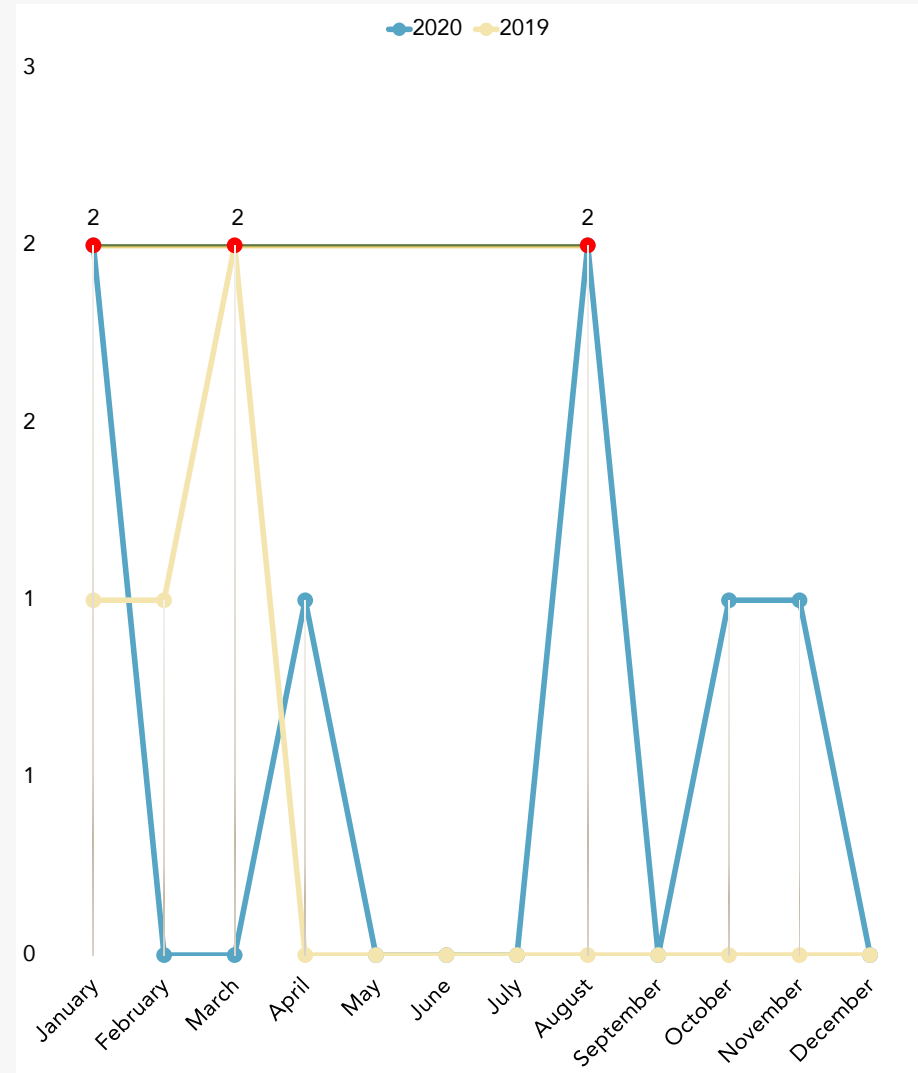


## Lewis: Condominiums Only

# New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.  
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	2	1	100.00%
February	0	1	-100.00%
March	0	2	-100.00%
April	1	0	0.00%
May	0	0	0.00%
June	0	0	0.00%
July	0	0	0.00%
August	2	0	0.00%
September	0	0	0.00%
October	1	0	0.00%
November	1	0	0.00%
December	0	0	0.00%
<b>Total</b>	<b>7</b>	<b>4</b>	
<b>% chg.</b>	<b>75.00%</b>		

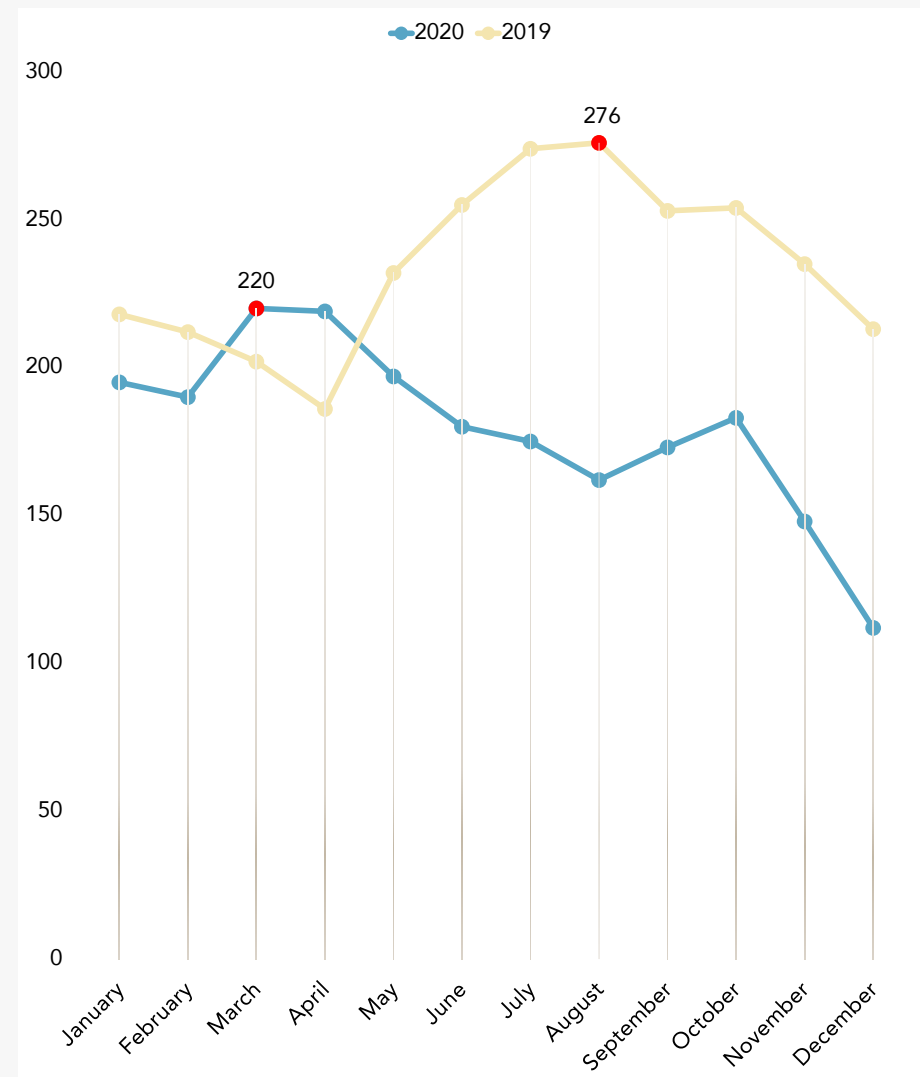


# Lewis: Residential Homes and Condominiums

## Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.  
Active Listings: Inventory on market.

	2020	2019	% chg.
January	195	218	-10.55%
February	190	212	-10.38%
March	220	202	8.91%
April	219	186	17.74%
May	197	232	-15.09%
June	180	255	-29.41%
July	175	274	-36.13%
August	162	276	-41.30%
September	173	253	-31.62%
October	183	254	-27.95%
November	148	235	-37.02%
December	112	213	-47.42%
<b>Total</b>	<b>2,154</b>	<b>2,810</b>	
<b>% chg.</b>	<b>-23.35%</b>		



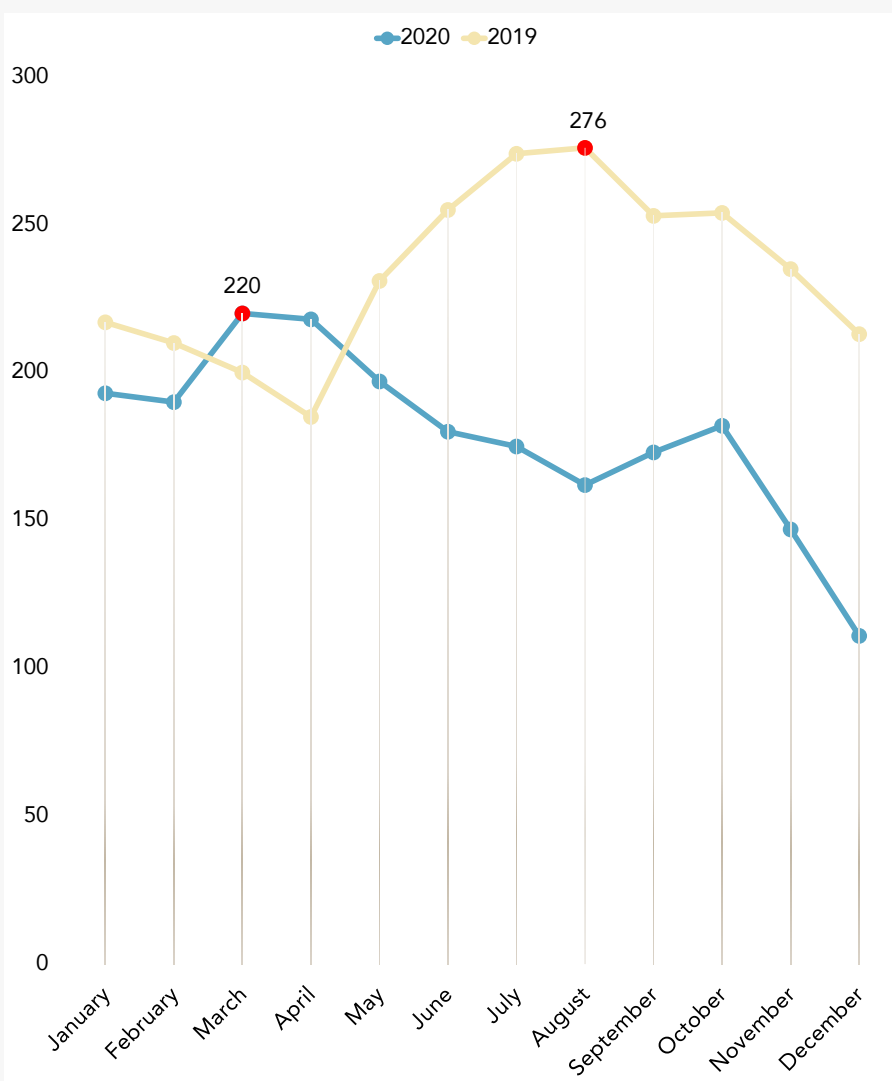
## Lewis: Residential Homes Only

# Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.

Active Listings: Inventory on market.

	2020	2019	% chg.
January	193	217	-11.06%
February	190	210	-9.52%
March	220	200	10.00%
April	218	185	17.84%
May	197	231	-14.72%
June	180	255	-29.41%
July	175	274	-36.13%
August	162	276	-41.30%
September	173	253	-31.62%
October	182	254	-28.35%
November	147	235	-37.45%
December	111	213	-47.89%
<b>Total</b>	<b>2,148</b>	<b>2,803</b>	
<b>% chg.</b>	<b>-23.37%</b>		

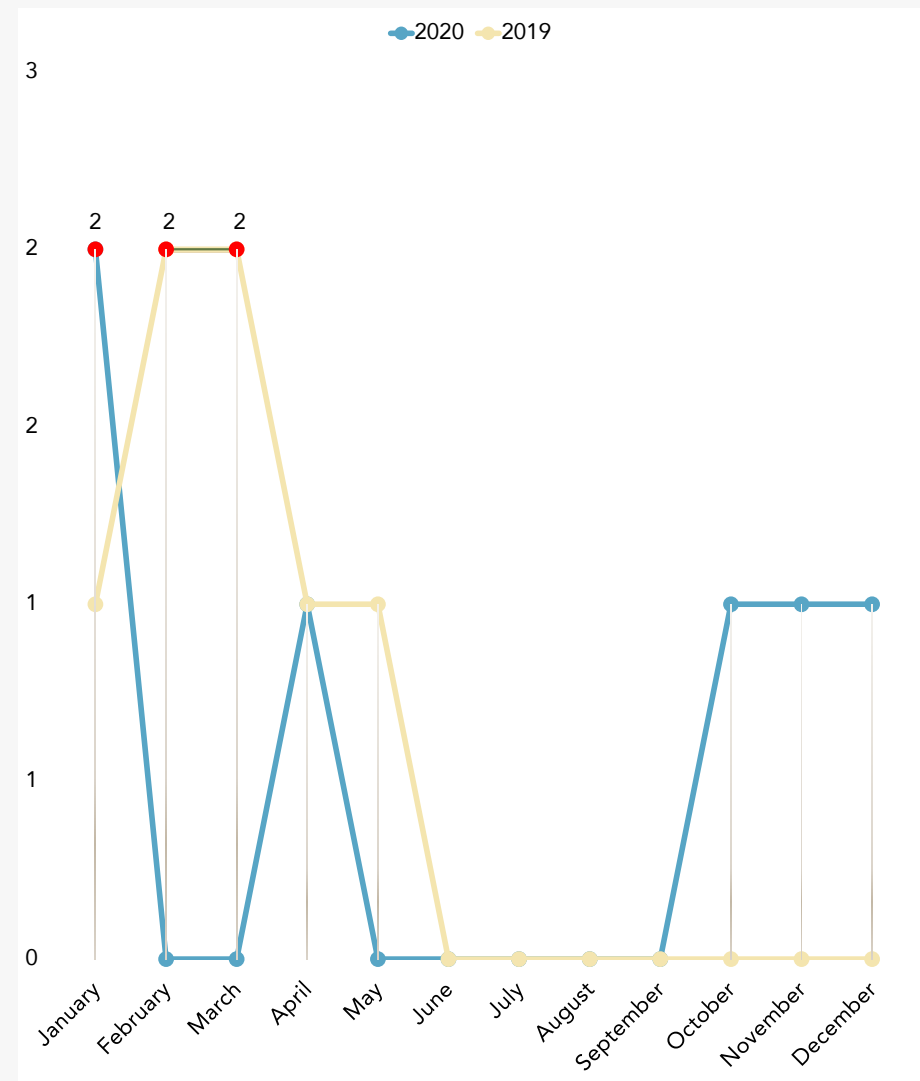


# Lewis: Condominiums Only

## Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.  
Active Listings: Inventory on market.

	2020	2019	% chg.
January	2	1	100.00%
February	0	2	-100.00%
March	0	2	-100.00%
April	1	1	0.00%
May	0	1	-100.00%
June	0	0	0.00%
July	0	0	0.00%
August	0	0	0.00%
September	0	0	0.00%
October	1	0	0.00%
November	1	0	0.00%
December	1	0	0.00%
<b>Total</b>	<b>6</b>	<b>7</b>	
<b>% chg.</b>	<b>-14.29%</b>		





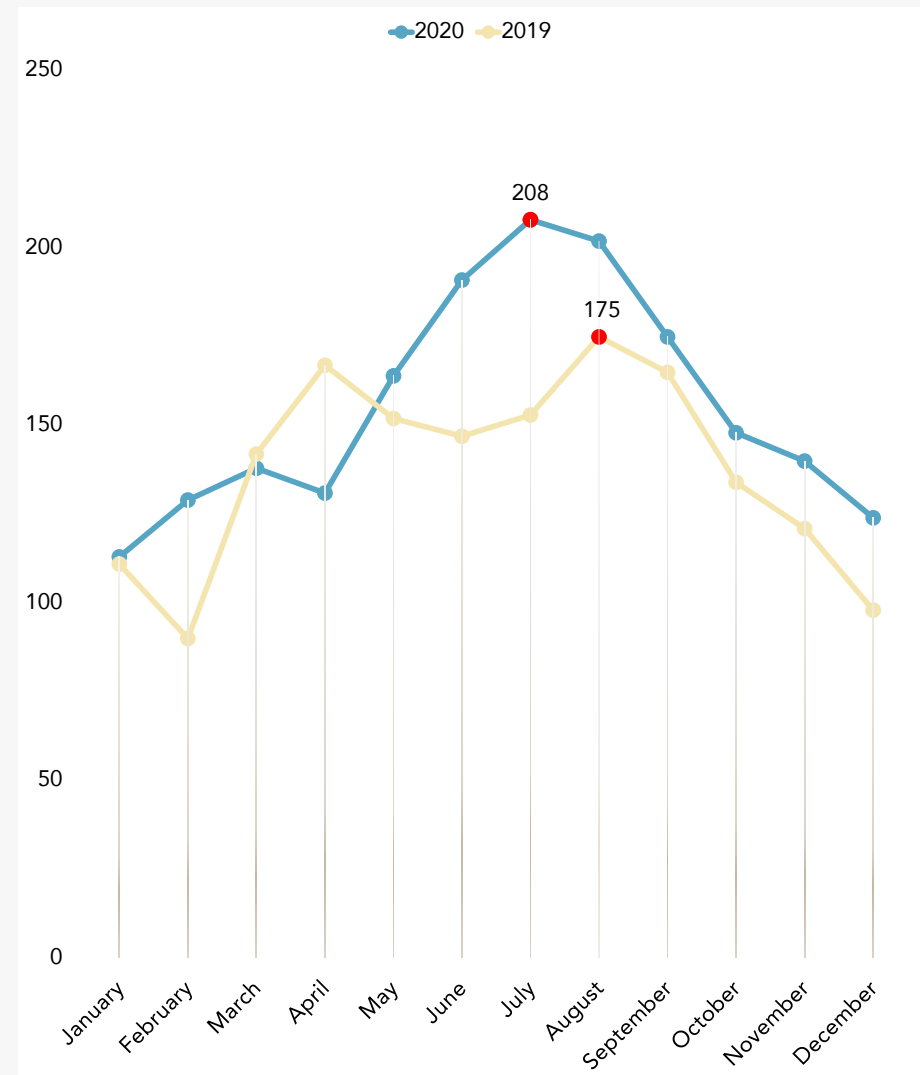
# Lewis: Residential Homes and Condominiums

## Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	113	111	1.80%
February	129	90	43.33%
March	138	142	-2.82%
April	131	167	-21.56%
May	164	152	7.89%
June	191	147	29.93%
July	208	153	35.95%
August	202	175	15.43%
September	175	165	6.06%
October	148	134	10.45%
November	140	121	15.70%
December	124	98	26.53%
<b>Total</b>	<b>1,863</b>	<b>1,655</b>	
<b>% chg.</b>	<b>12.57%</b>		



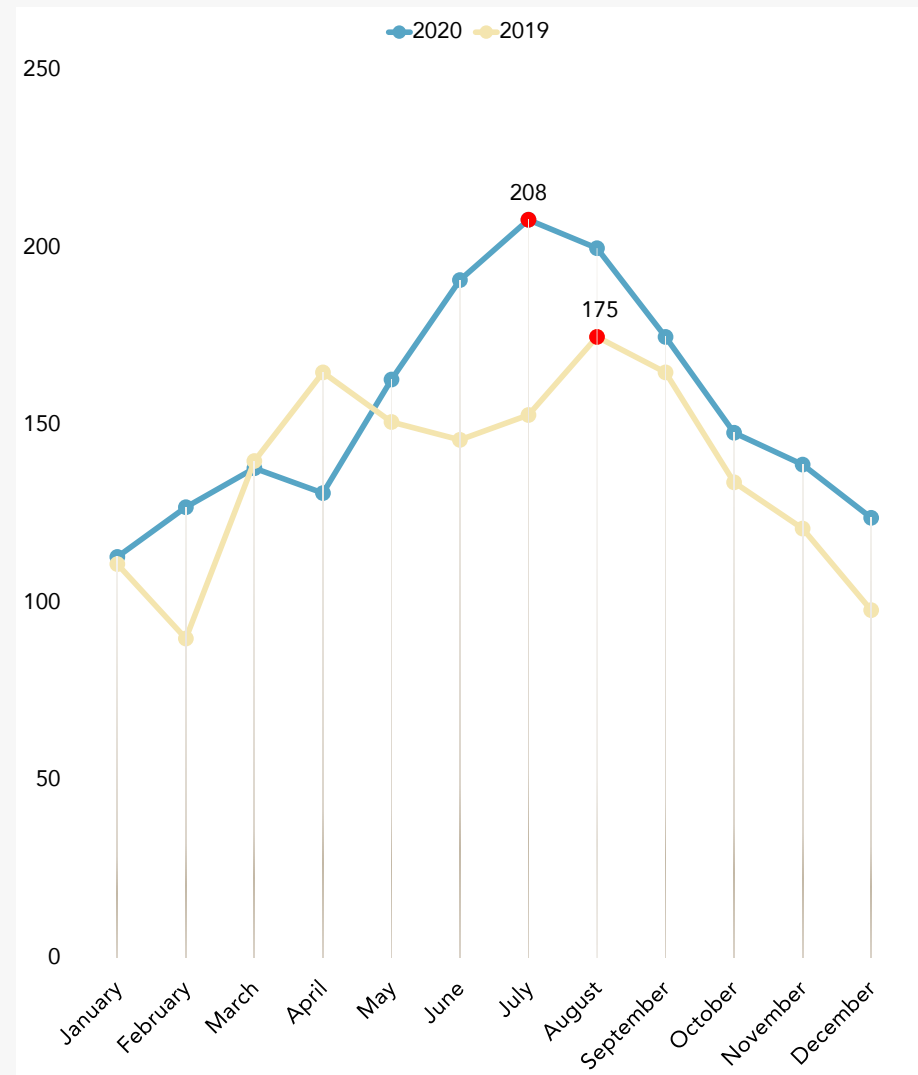
# Lewis: Residential Homes Only

## Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	113	111	1.80%
February	127	90	41.11%
March	138	140	-1.43%
April	131	165	-20.61%
May	163	151	7.95%
June	191	146	30.82%
July	208	153	35.95%
August	200	175	14.29%
September	175	165	6.06%
October	148	134	10.45%
November	139	121	14.88%
December	124	98	26.53%
<b>Total</b>	<b>1,857</b>	<b>1,649</b>	
<b>% chg.</b>	<b>12.61%</b>		



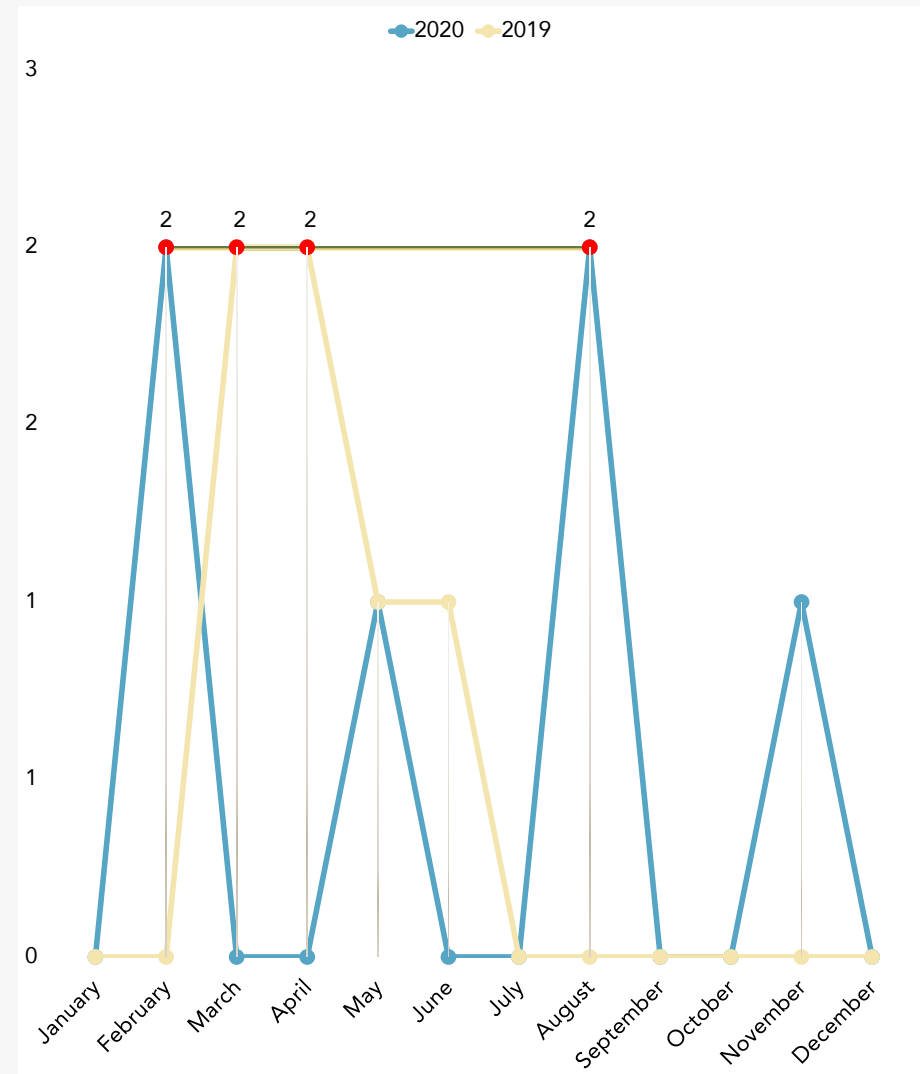
# Lewis: Condominiums Only

## Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	0	0	0.00%
February	2	0	0.00%
March	0	2	-100.00%
April	0	2	-100.00%
May	1	1	0.00%
June	0	1	-100.00%
July	0	0	0.00%
August	2	0	0.00%
September	0	0	0.00%
October	0	0	0.00%
November	1	0	0.00%
December	0	0	0.00%
<b>Total</b>	<b>6</b>	<b>6</b>	
<b>% chg.</b>	0.00%		



# Lewis: Residential Homes and Condominiums

## Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2020	2019	% chg.
January	87	57	52.63%
February	72	80	-10.00%
March	98	84	16.67%
April	79	95	-16.84%
May	98	112	-12.50%
June	122	114	7.02%
July	139	119	16.81%
August	159	104	52.88%
September	140	123	13.82%
October	134	139	-3.60%
November	114	97	17.53%
December	133	85	56.47%
<b>Total</b>	<b>1,375</b>	<b>1,209</b>	
<b>% chg.</b>	<b>13.73%</b>		

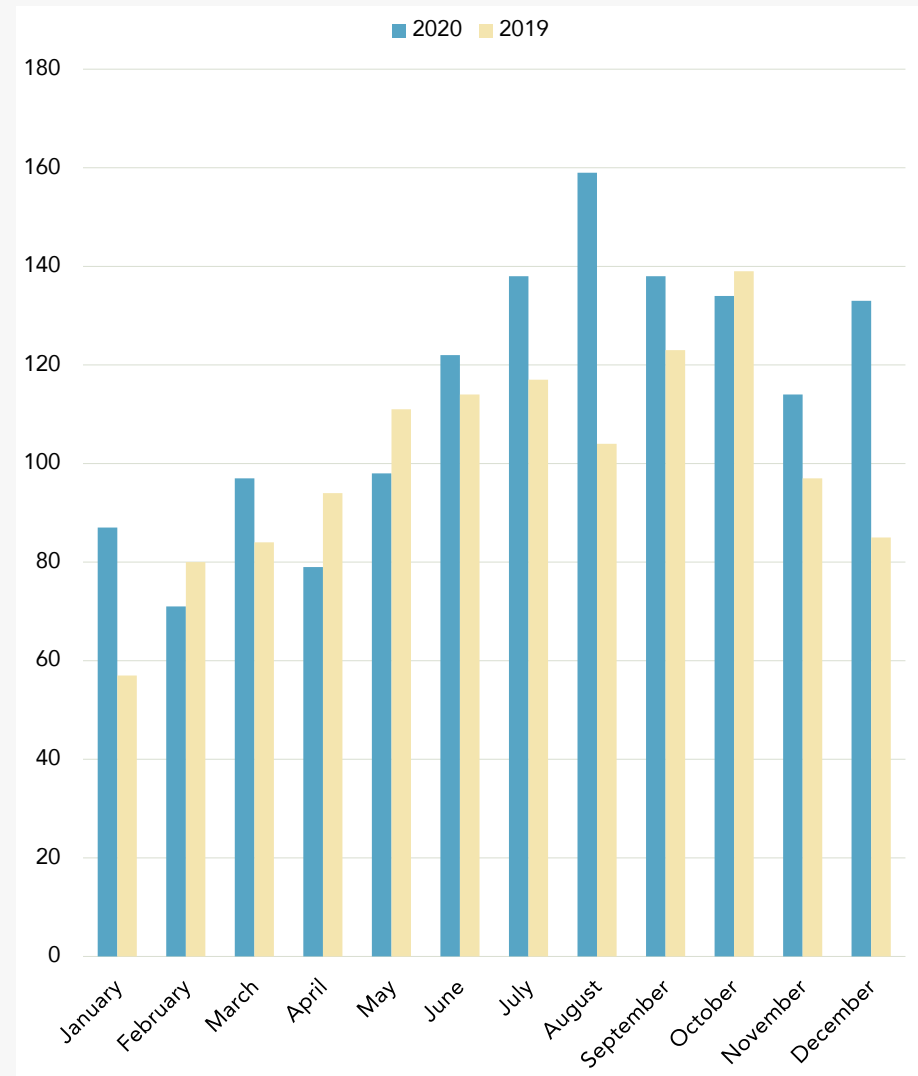


# Lewis: Residential Homes Only

## Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2020	2019	% chg.
January	87	57	52.63%
February	71	80	-11.25%
March	97	84	15.48%
April	79	94	-15.96%
May	98	111	-11.71%
June	122	114	7.02%
July	138	117	17.95%
August	159	104	52.88%
September	138	123	12.20%
October	134	139	-3.60%
November	114	97	17.53%
December	133	85	56.47%
<b>Total</b>	<b>1,370</b>	<b>1,205</b>	
<b>% chg.</b>	<b>13.69%</b>		

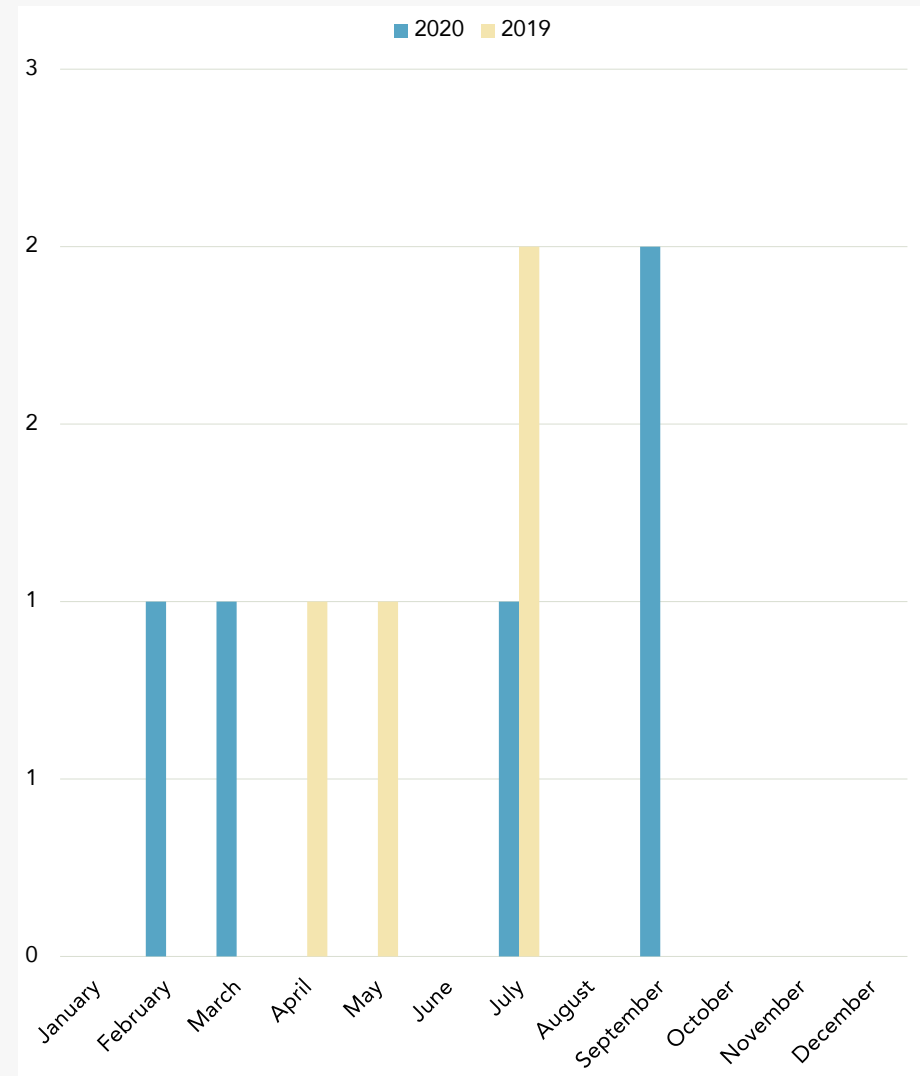


# Lewis: Condominiums Only

## Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2020	2019	% chg.
January	0	0	0.00%
February	1	0	0.00%
March	1	0	0.00%
April	0	1	-100.00%
May	0	1	-100.00%
June	0	0	0.00%
July	1	2	-50.00%
August	0	0	0.00%
September	2	0	0.00%
October	0	0	0.00%
November	0	0	0.00%
December	0	0	0.00%
<b>Total</b>	<b>5</b>	<b>4</b>	
<b>% chg.</b>	<b>25.00%</b>		



## Lewis: Residential Homes and Condominiums

### Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ 260,000	\$ 228,200	13.94%
February	\$ 277,875	\$ 250,000	11.15%
March	\$ 271,500	\$ 250,400	8.43%
April	\$ 275,000	\$ 239,000	15.06%
May	\$ 266,500	\$ 264,950	0.59%
June	\$ 279,900	\$ 273,500	2.34%
July	\$ 321,000	\$ 250,000	28.40%
August	\$ 319,000	\$ 267,750	19.14%
September	\$ 321,200	\$ 275,000	16.80%
October	\$ 327,500	\$ 260,000	25.96%
November	\$ 328,000	\$ 259,000	26.64%
December	\$ 291,000	\$ 255,000	14.12%

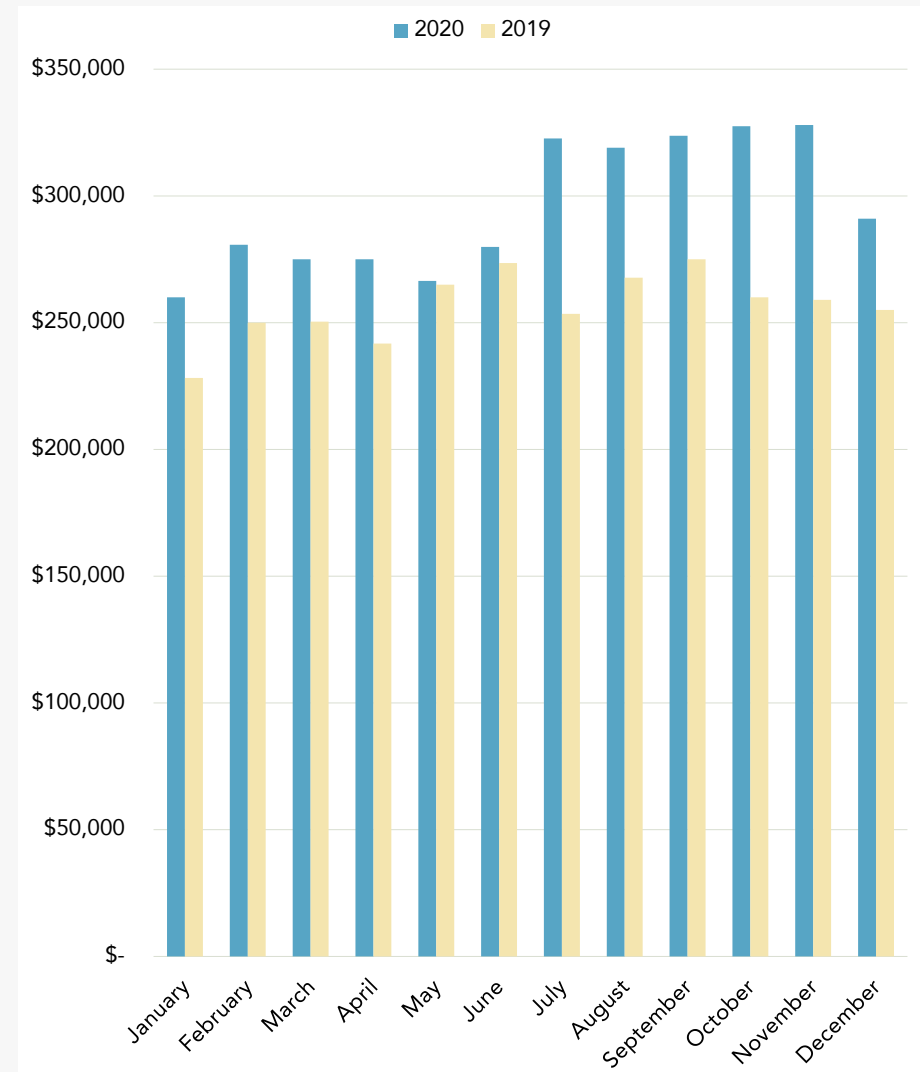


## Lewis: Residential Homes Only

# Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ 260,000	\$ 228,200	13.94%
February	\$ 280,750	\$ 250,000	12.30%
March	\$ 275,000	\$ 250,400	9.82%
April	\$ 275,000	\$ 241,750	13.75%
May	\$ 266,500	\$ 265,000	0.57%
June	\$ 279,900	\$ 273,500	2.34%
July	\$ 322,675	\$ 253,500	27.29%
August	\$ 319,000	\$ 267,750	19.14%
September	\$ 323,750	\$ 275,000	17.73%
October	\$ 327,500	\$ 260,000	25.96%
November	\$ 328,000	\$ 259,000	26.64%
December	\$ 291,000	\$ 255,000	14.12%



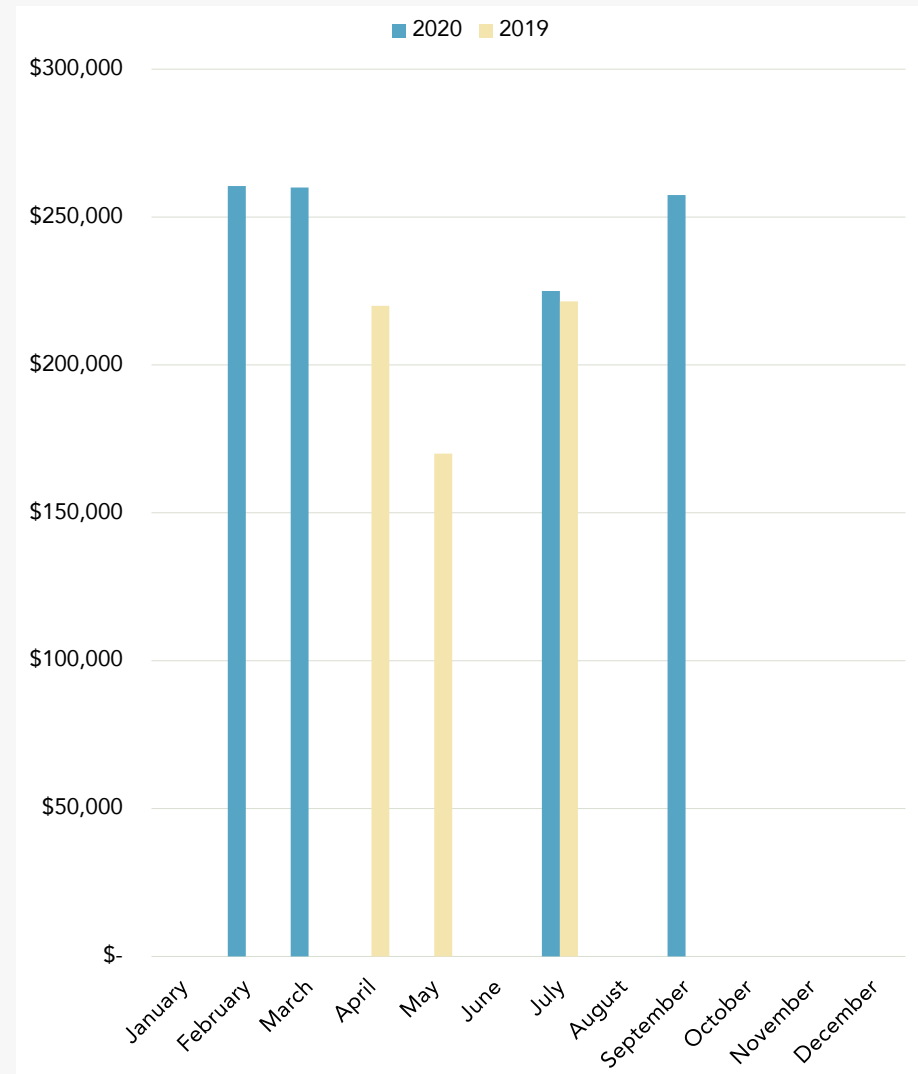


## Lewis: Condominiums Only

# Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ -	\$ -	0.00%
February	\$ 260,500	\$ -	0.00%
March	\$ 260,000	\$ -	0.00%
April	\$ -	\$ 220,000	-100.00%
May	\$ -	\$ 170,000	-100.00%
June	\$ -	\$ -	0.00%
July	\$ 225,000	\$ 221,500	1.58%
August	\$ -	\$ -	0.00%
September	\$ 257,450	\$ -	0.00%
October	\$ -	\$ -	0.00%
November	\$ -	\$ -	0.00%
December	\$ -	\$ -	0.00%



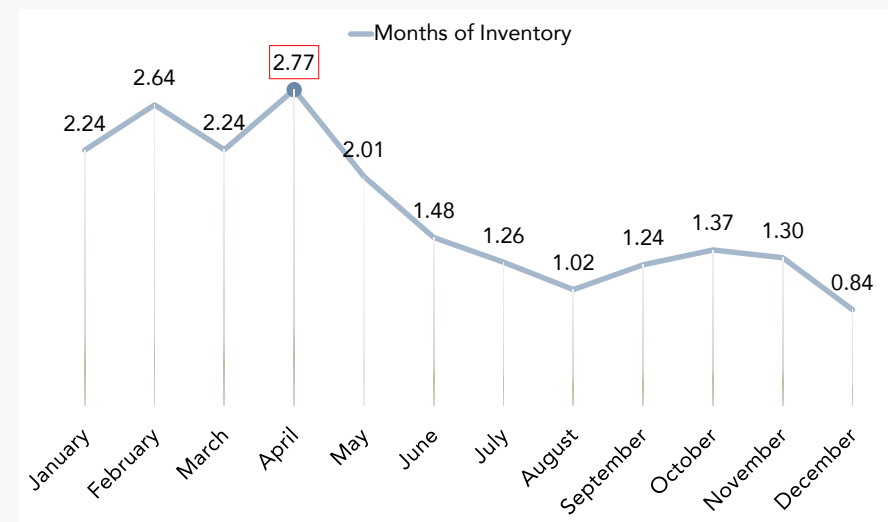
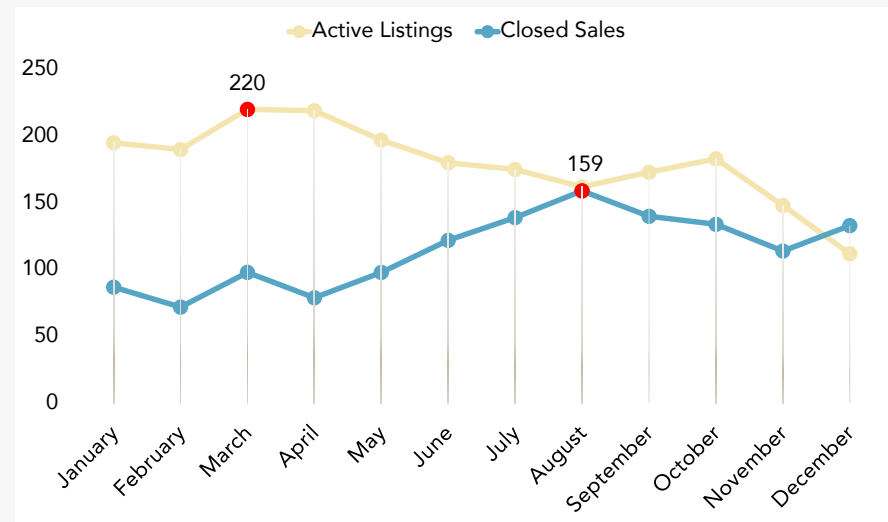
# Lewis: Residential Homes and Condominiums

## Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	195	87	2.24
February	190	72	2.64
March	220	98	2.24
April	219	79	2.77
May	197	98	2.01
June	180	122	1.48
July	175	139	1.26
August	162	159	1.02
September	173	140	1.24
October	183	134	1.37
November	148	114	1.30
December	112	133	0.84



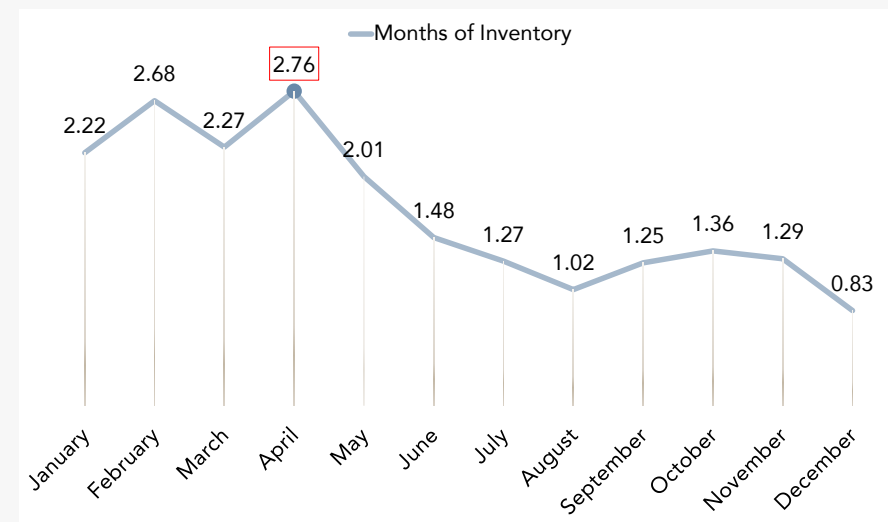
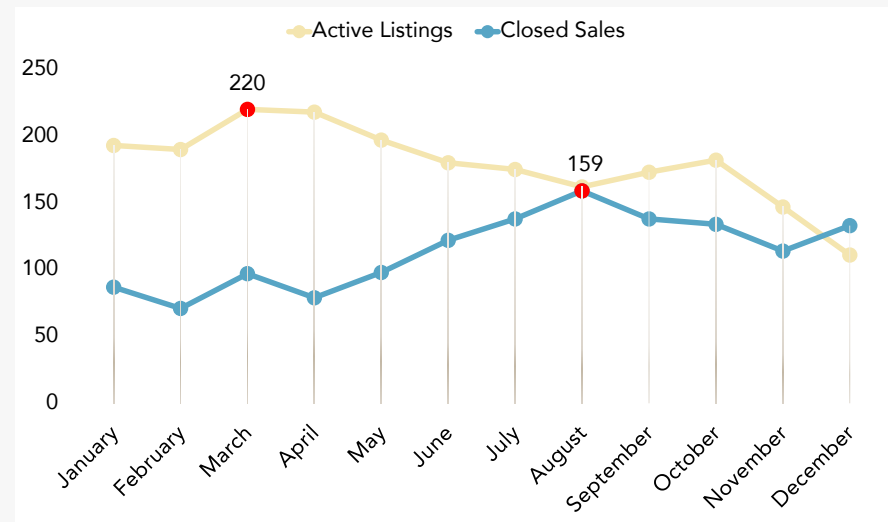
# Lewis: Residential Homes Only

## Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	193	87	2.22
February	190	71	2.68
March	220	97	2.27
April	218	79	2.76
May	197	98	2.01
June	180	122	1.48
July	175	138	1.27
August	162	159	1.02
September	173	138	1.25
October	182	134	1.36
November	147	114	1.29
December	111	133	0.83



# Lewis: Condominiums Only

## Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	2	0	0.00
February	0	1	0.00
March	0	1	0.00
April	1	0	0.00
May	0	0	0.00
June	0	0	0.00
July	0	1	0.00
August	0	0	0.00
September	0	2	0.00
October	1	0	0.00
November	1	0	0.00
December	1	0	0.00

