

Chelan



2020 NWMLS
Annual Statistical Review and Highlights

44 Northwest
Multiple Listing Service®

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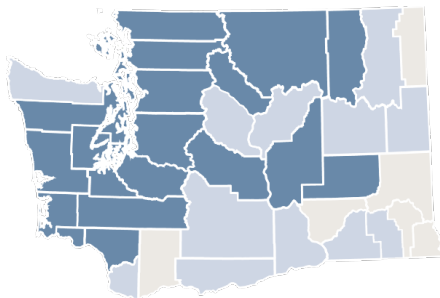
Member Offices

2,534



Total Members/Subscribers

32,888



Counties

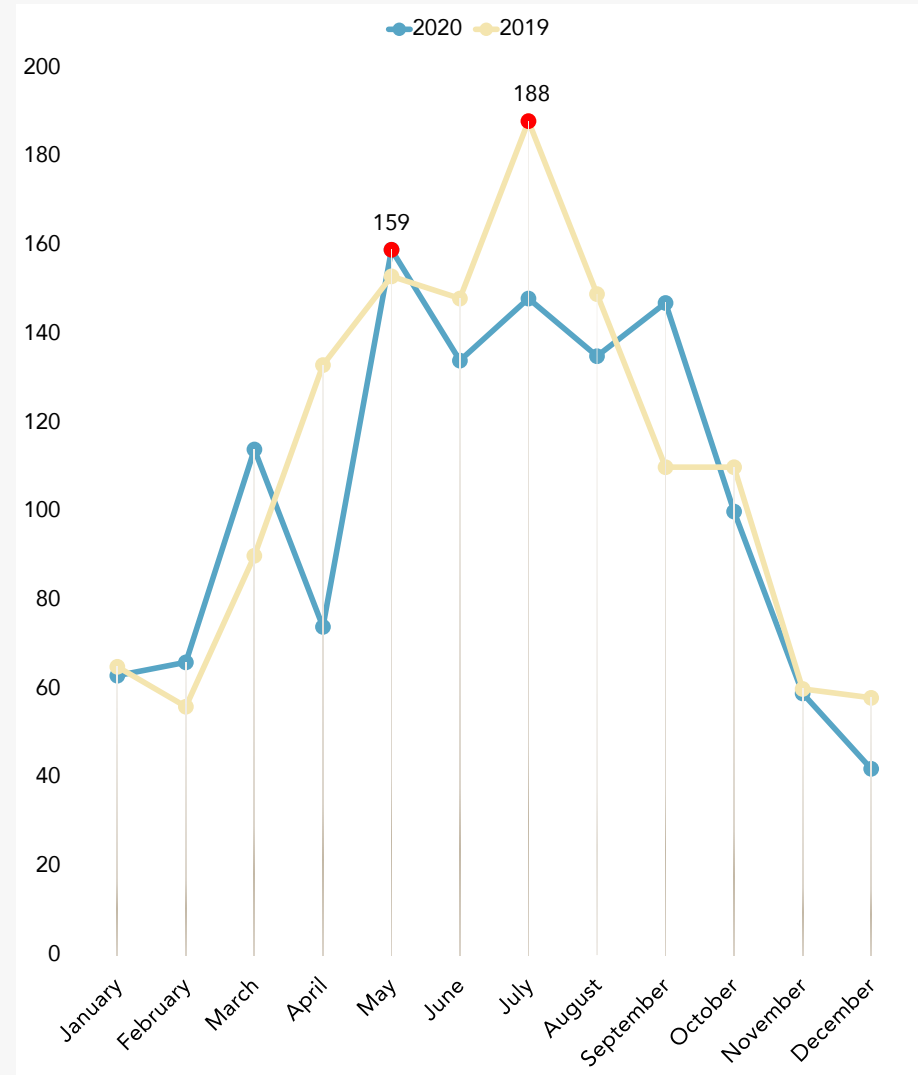
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Chelan: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	63	65	-3.08%
February	66	56	17.86%
March	114	90	26.67%
April	74	133	-44.36%
May	159	153	3.92%
June	134	148	-9.46%
July	148	188	-21.28%
August	135	149	-9.40%
September	147	110	33.64%
October	100	110	-9.09%
November	59	60	-1.67%
December	42	58	-27.59%
Total	1,241	1,320	
% chg.	-5.98%		

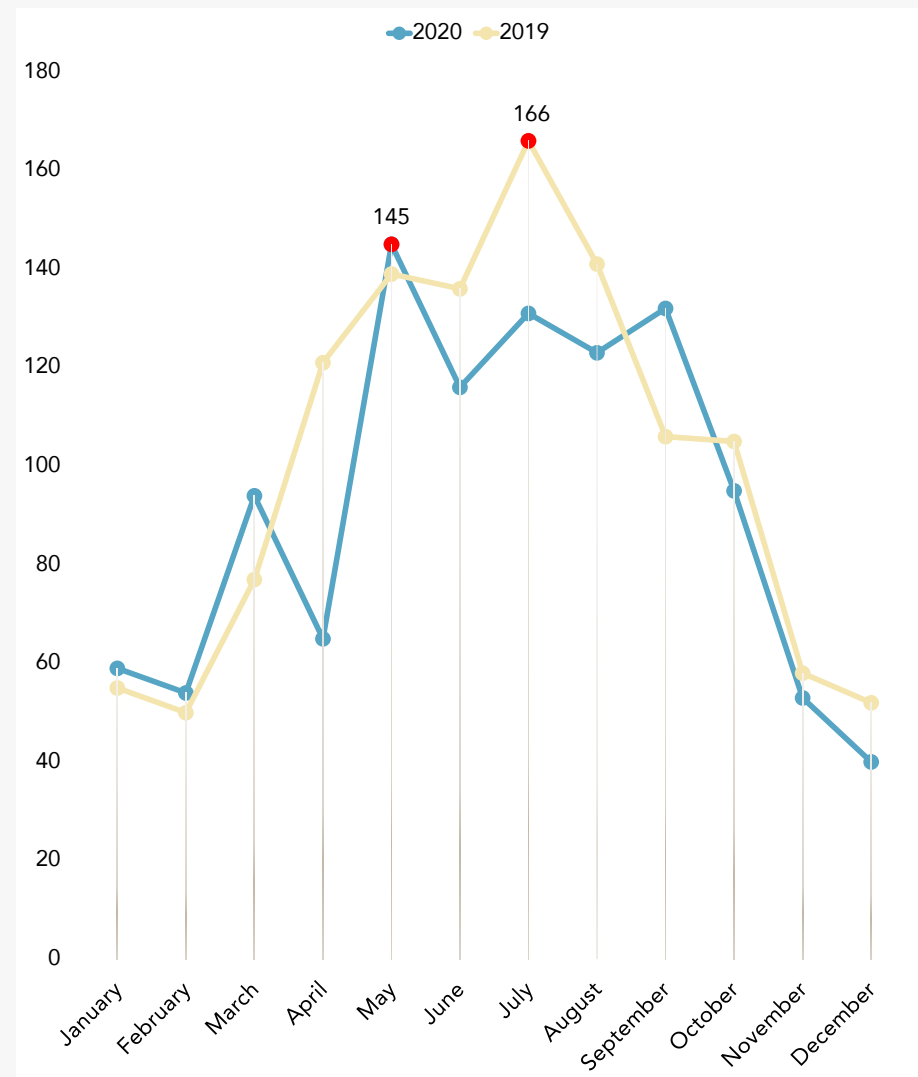


Chelan: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	59	55	7.27%
February	54	50	8.00%
March	94	77	22.08%
April	65	121	-46.28%
May	145	139	4.32%
June	116	136	-14.71%
July	131	166	-21.08%
August	123	141	-12.77%
September	132	106	24.53%
October	95	105	-9.52%
November	53	58	-8.62%
December	40	52	-23.08%
Total	1,107	1,206	
% chg.	-8.21%		

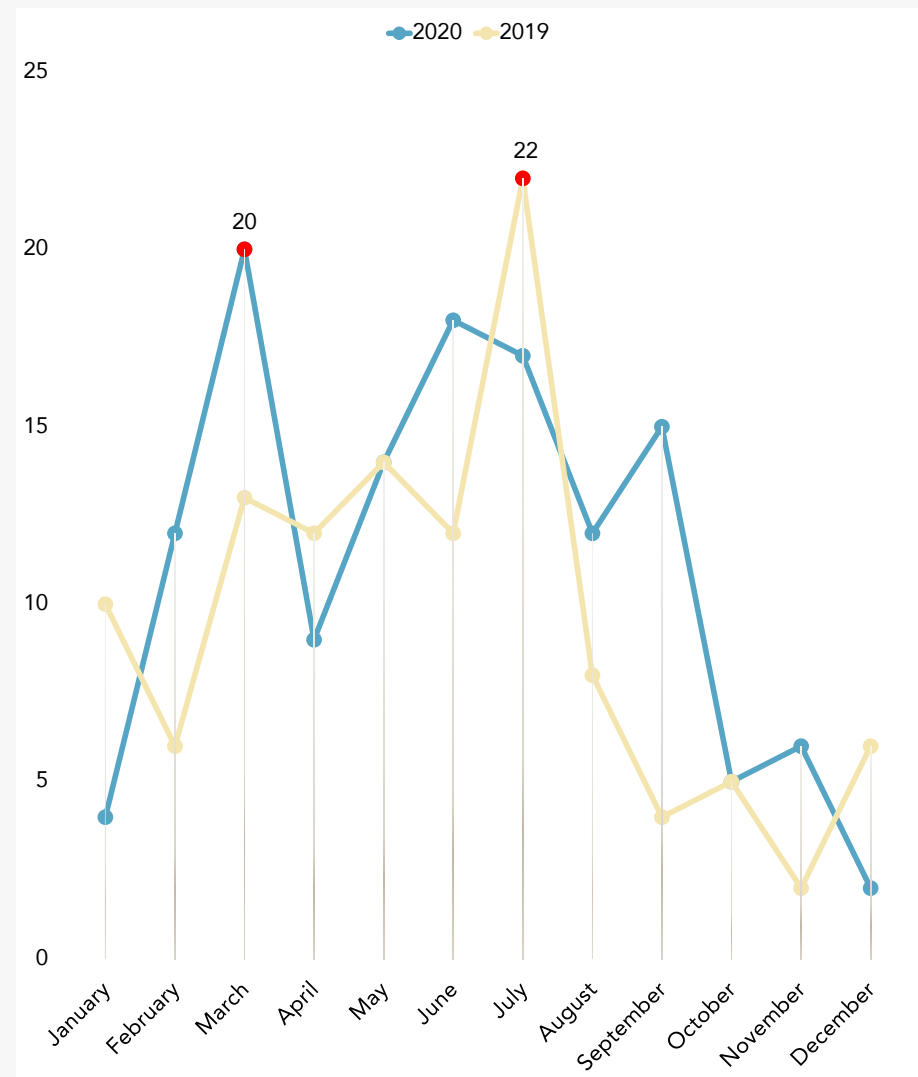


Chelan: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	4	10	-60.00%
February	12	6	100.00%
March	20	13	53.85%
April	9	12	-25.00%
May	14	14	0.00%
June	18	12	50.00%
July	17	22	-22.73%
August	12	8	50.00%
September	15	4	275.00%
October	5	5	0.00%
November	6	2	200.00%
December	2	6	-66.67%
Total	134	114	
% chg.	17.54%		

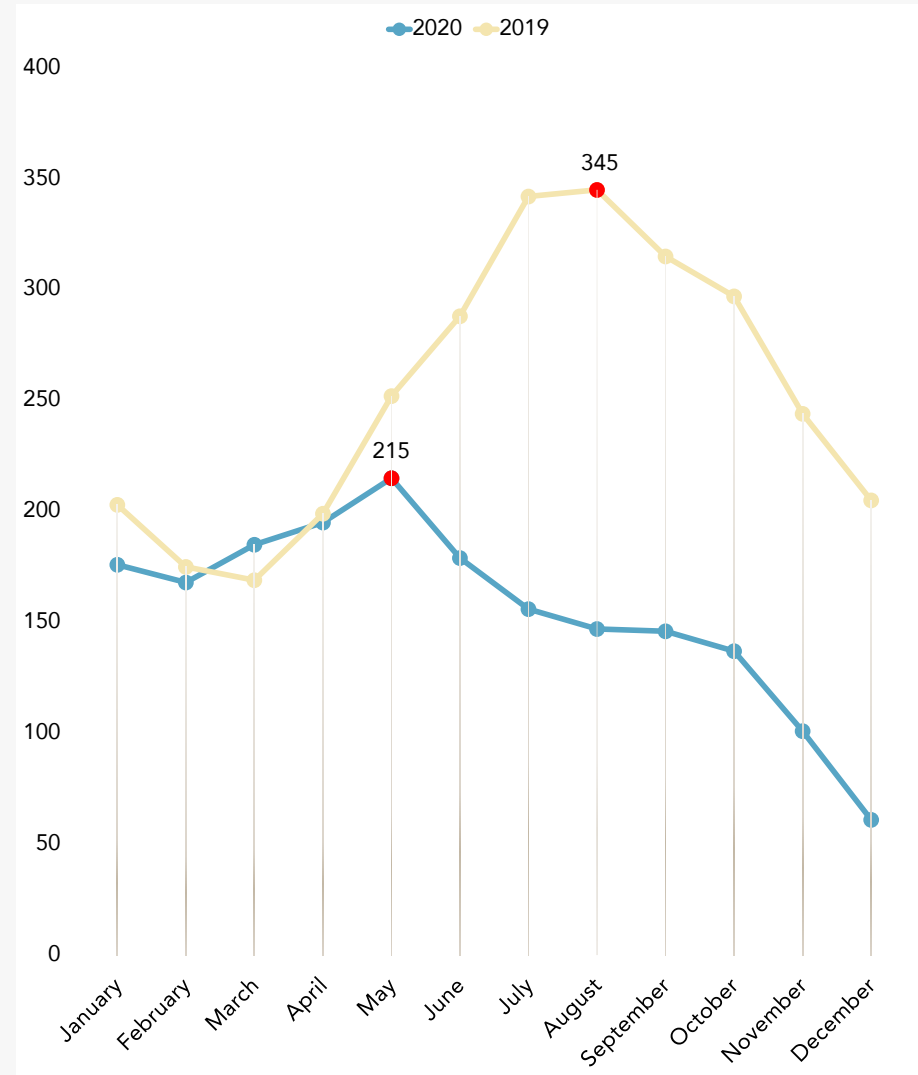


Chelan: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2020	2019	% chg.
January	176	203	-13.30%
February	168	175	-4.00%
March	185	169	9.47%
April	195	199	-2.01%
May	215	252	-14.68%
June	179	288	-37.85%
July	156	342	-54.39%
August	147	345	-57.39%
September	146	315	-53.65%
October	137	297	-53.87%
November	101	244	-58.61%
December	61	205	-70.24%
Total	1,866	3,034	
% chg.	-38.50%		

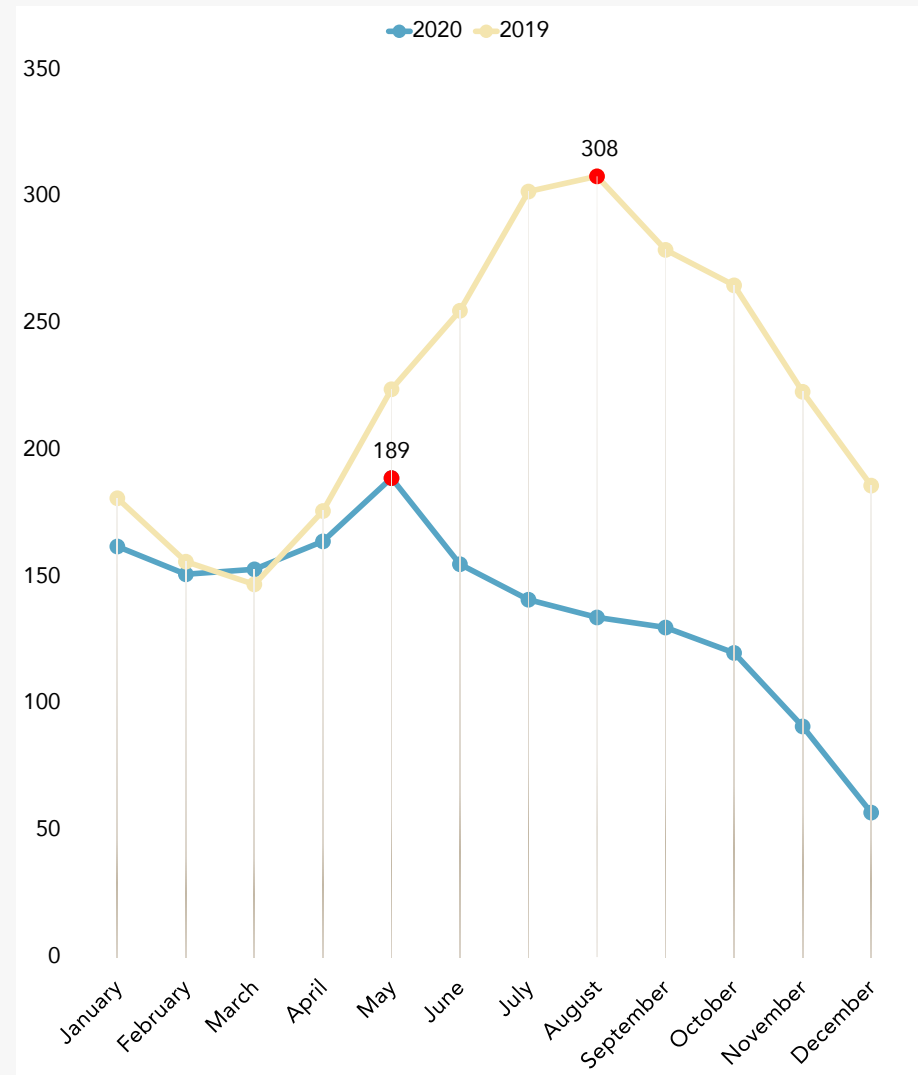


Chelan: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2020	2019	% chg.
January	162	181	-10.50%
February	151	156	-3.21%
March	153	147	4.08%
April	164	176	-6.82%
May	189	224	-15.63%
June	155	255	-39.22%
July	141	302	-53.31%
August	134	308	-56.49%
September	130	279	-53.41%
October	120	265	-54.72%
November	91	223	-59.19%
December	57	186	-69.35%
Total	1,647	2,702	
% chg.	-39.05%		



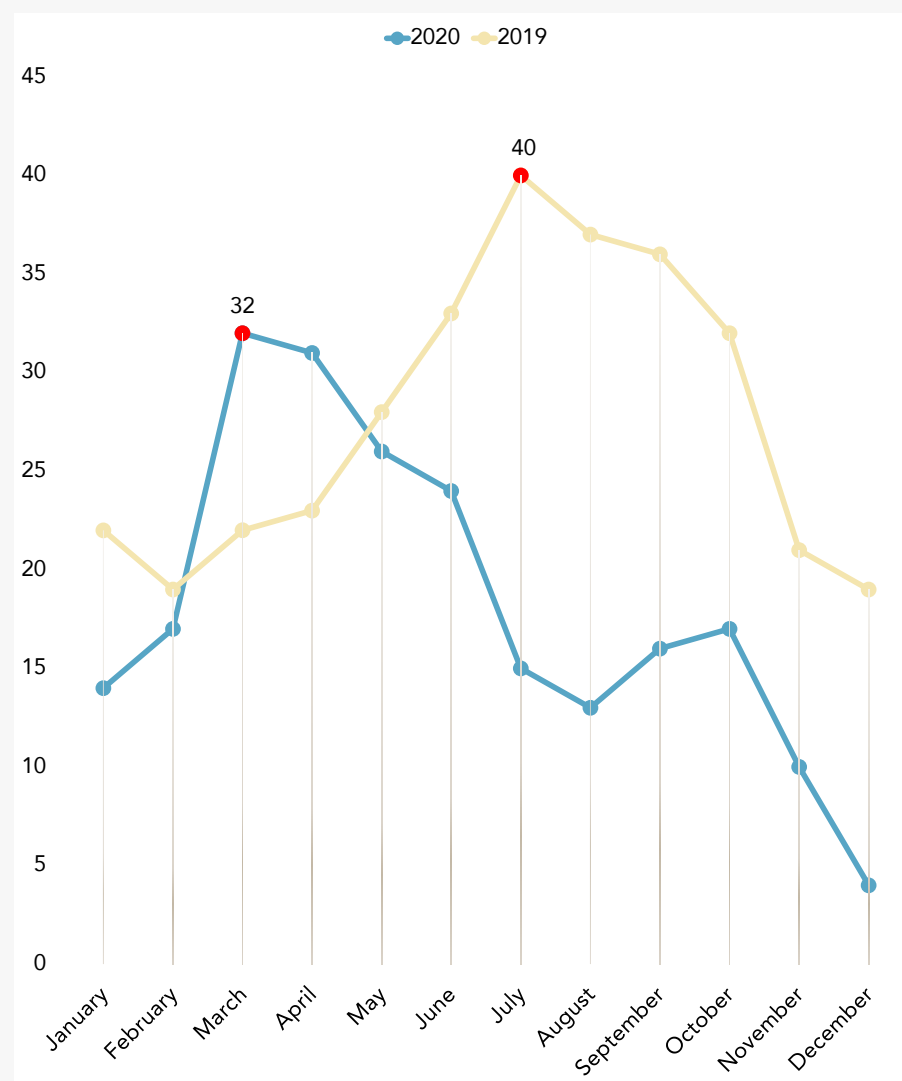
Chelan: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.

Active Listings: Inventory on market.

	2020	2019	% chg.
January	14	22	-36.36%
February	17	19	-10.53%
March	32	22	45.45%
April	31	23	34.78%
May	26	28	-7.14%
June	24	33	-27.27%
July	15	40	-62.50%
August	13	37	-64.86%
September	16	36	-55.56%
October	17	32	-46.88%
November	10	21	-52.38%
December	4	19	-78.95%
Total	219	332	
% chg.	-34.04%		



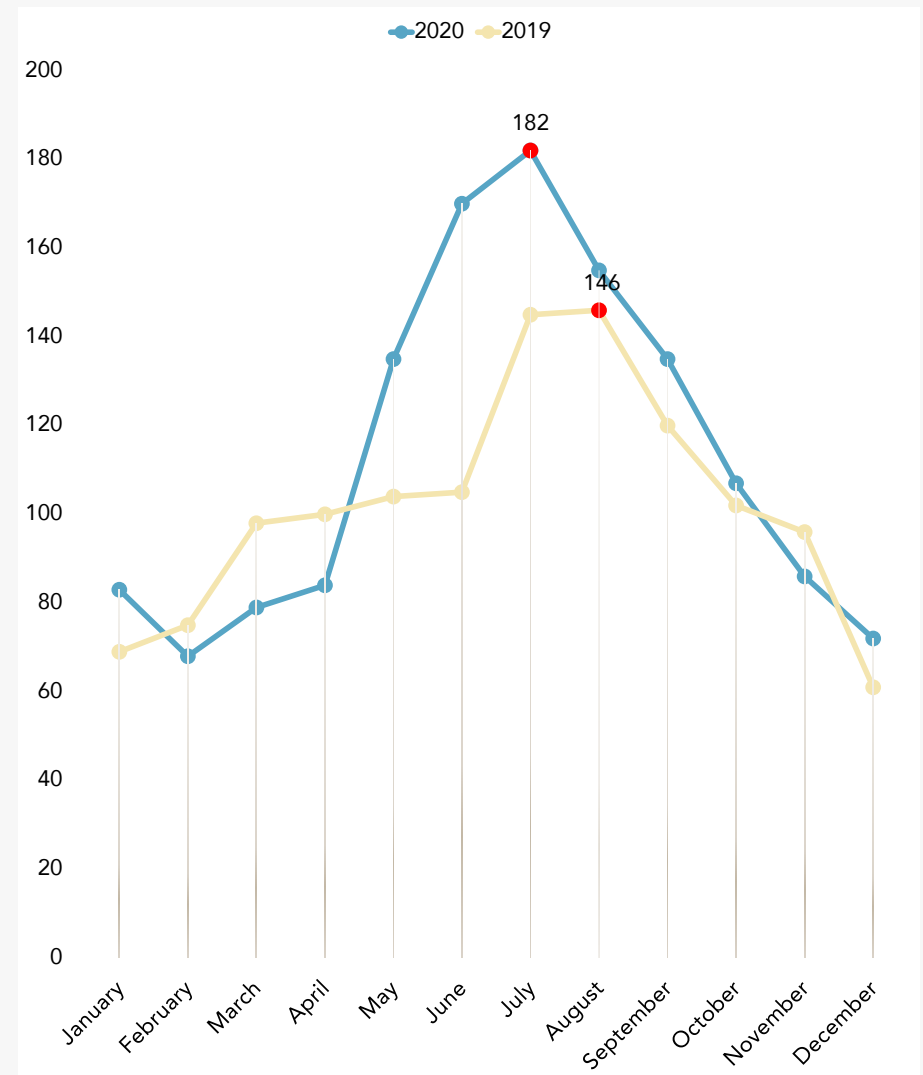
Chelan: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	83	69	20.29%
February	68	75	-9.33%
March	79	98	-19.39%
April	84	100	-16.00%
May	135	104	29.81%
June	170	105	61.90%
July	182	145	25.52%
August	155	146	6.16%
September	135	120	12.50%
October	107	102	4.90%
November	86	96	-10.42%
December	72	61	18.03%
Total	1,356	1,221	
% chg.	11.06%		



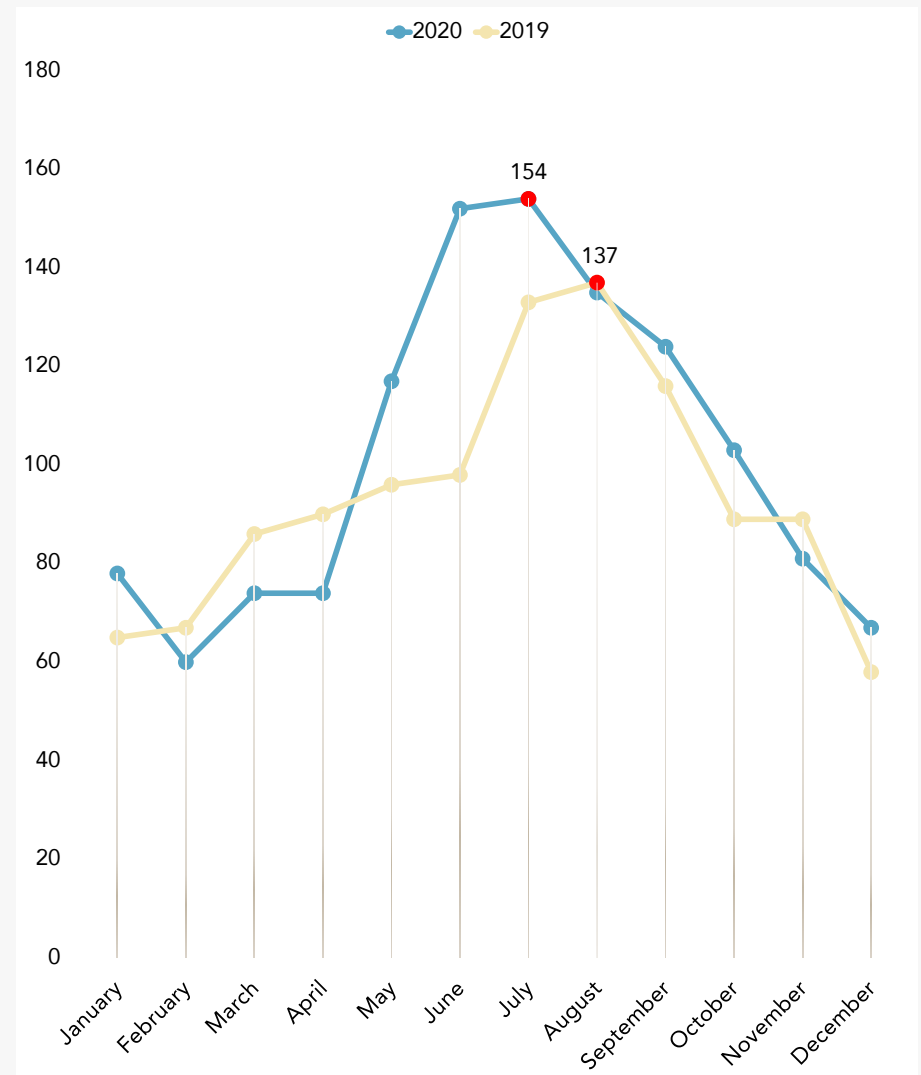
Chelan: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	78	65	20.00%
February	60	67	-10.45%
March	74	86	-13.95%
April	74	90	-17.78%
May	117	96	21.88%
June	152	98	55.10%
July	154	133	15.79%
August	135	137	-1.46%
September	124	116	6.90%
October	103	89	15.73%
November	81	89	-8.99%
December	67	58	15.52%
Total	1,219	1,124	
% chg.	8.45%		



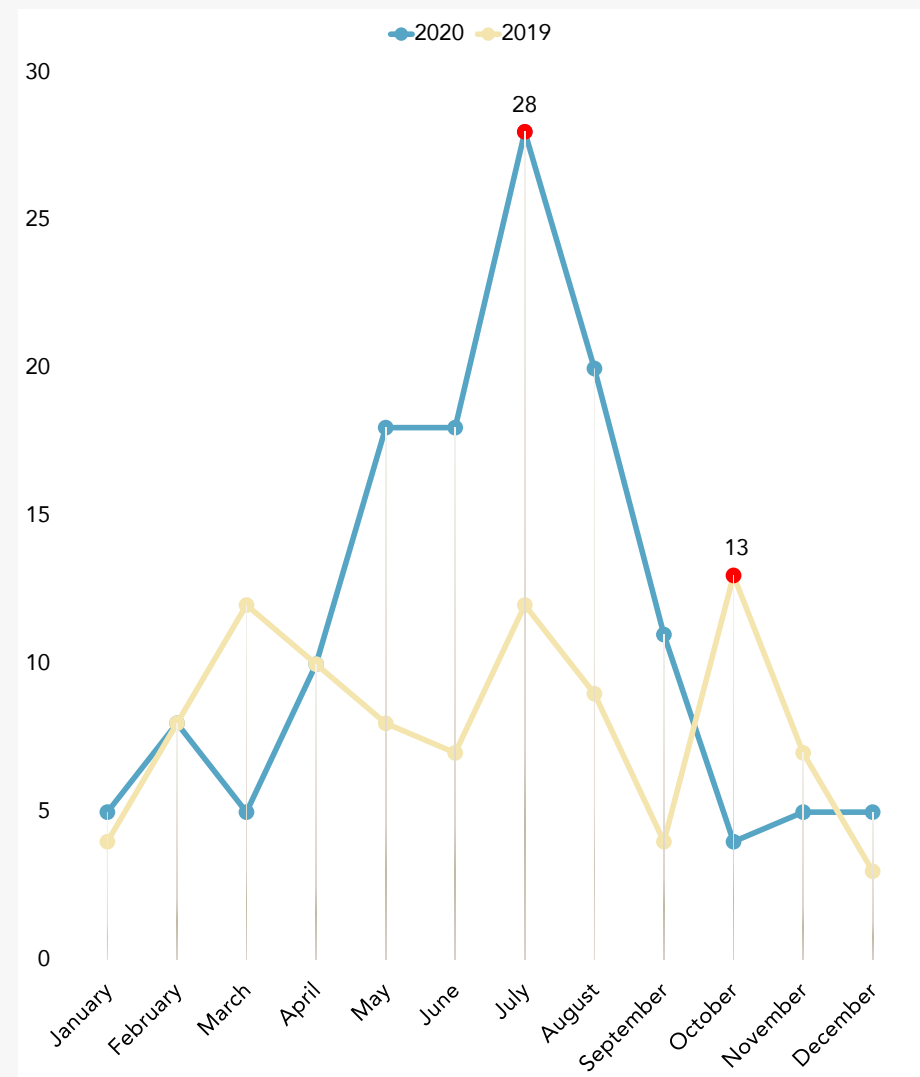
Chelan: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	5	4	25.00%
February	8	8	0.00%
March	5	12	-58.33%
April	10	10	0.00%
May	18	8	125.00%
June	18	7	157.14%
July	28	12	133.33%
August	20	9	122.22%
September	11	4	175.00%
October	4	13	-69.23%
November	5	7	-28.57%
December	5	3	66.67%
Total	137	97	
% chg.	41.24%		

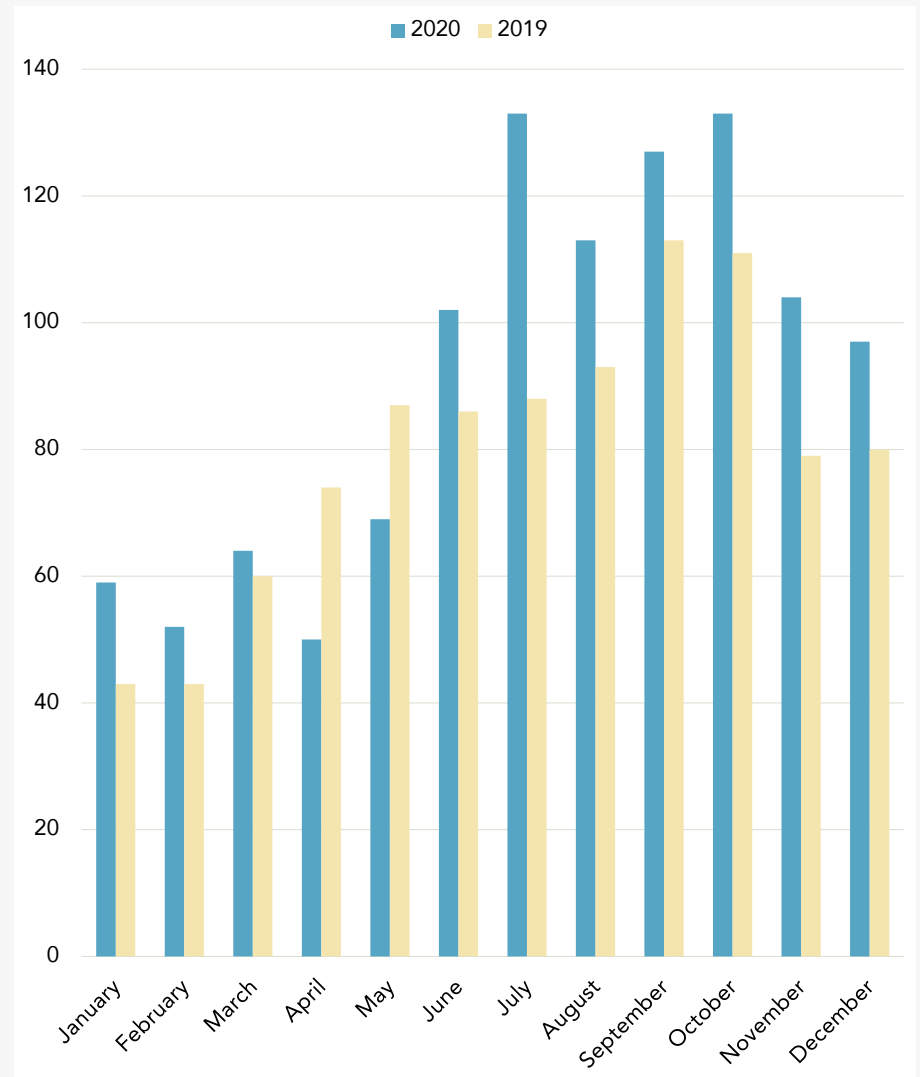


Chelan: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2020	2019	% chg.
January	59	43	37.21%
February	52	43	20.93%
March	64	60	6.67%
April	50	74	-32.43%
May	69	87	-20.69%
June	102	86	18.60%
July	133	88	51.14%
August	113	93	21.51%
September	127	113	12.39%
October	133	111	19.82%
November	104	79	31.65%
December	97	80	21.25%
Total	1,103	957	
% chg.	15.26%		

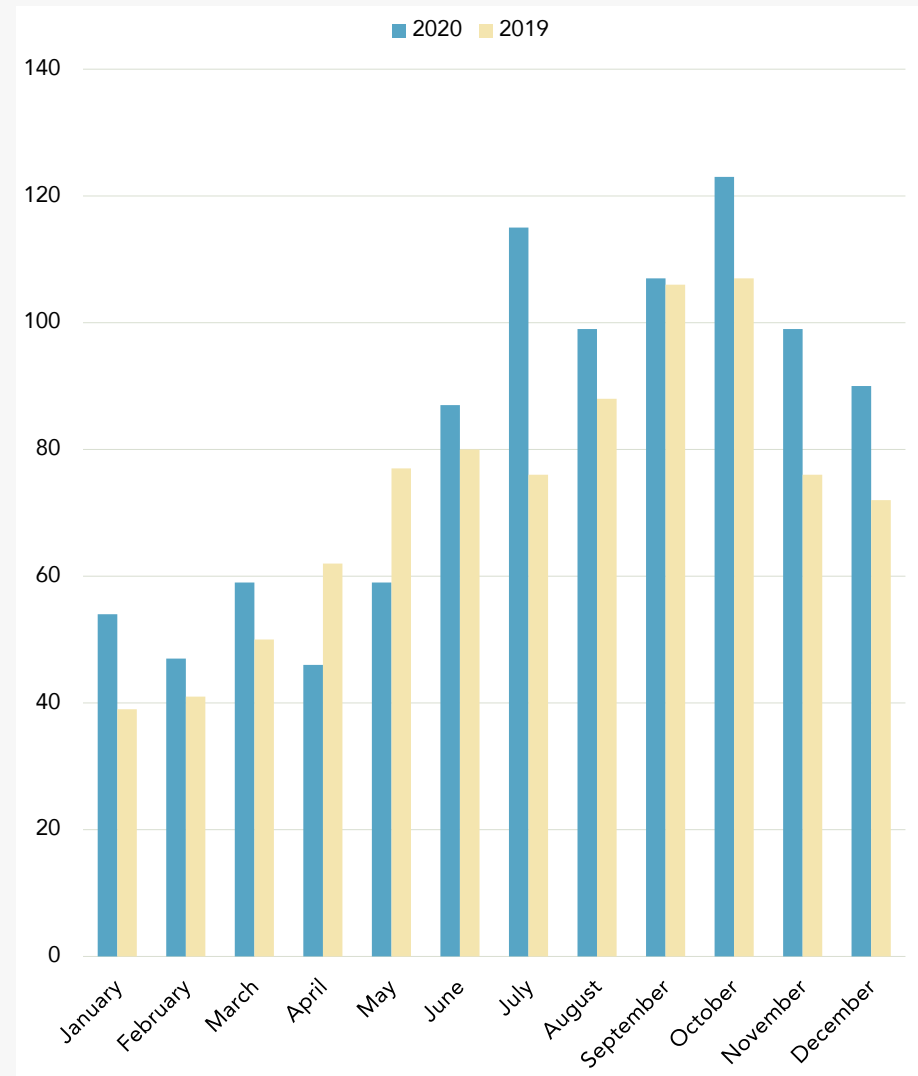


Chelan: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2020	2019	% chg.
January	54	39	38.46%
February	47	41	14.63%
March	59	50	18.00%
April	46	62	-25.81%
May	59	77	-23.38%
June	87	80	8.75%
July	115	76	51.32%
August	99	88	12.50%
September	107	106	0.94%
October	123	107	14.95%
November	99	76	30.26%
December	90	72	25.00%
Total	985	874	
% chg.	12.70%		

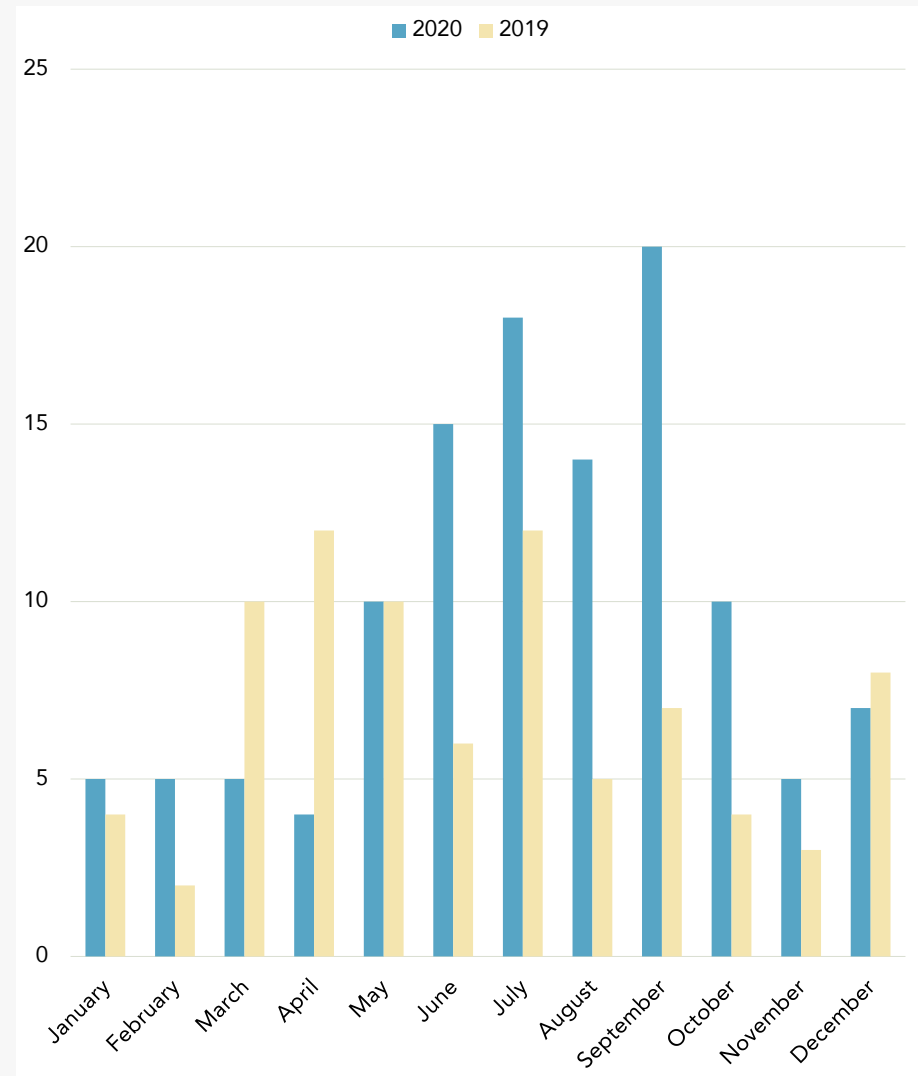


Chelan: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2020	2019	% chg.
January	5	4	25.00%
February	5	2	150.00%
March	5	10	-50.00%
April	4	12	-66.67%
May	10	10	0.00%
June	15	6	150.00%
July	18	12	50.00%
August	14	5	180.00%
September	20	7	185.71%
October	10	4	150.00%
November	5	3	66.67%
December	7	8	-12.50%
Total	118	83	
% chg.	42.17%		

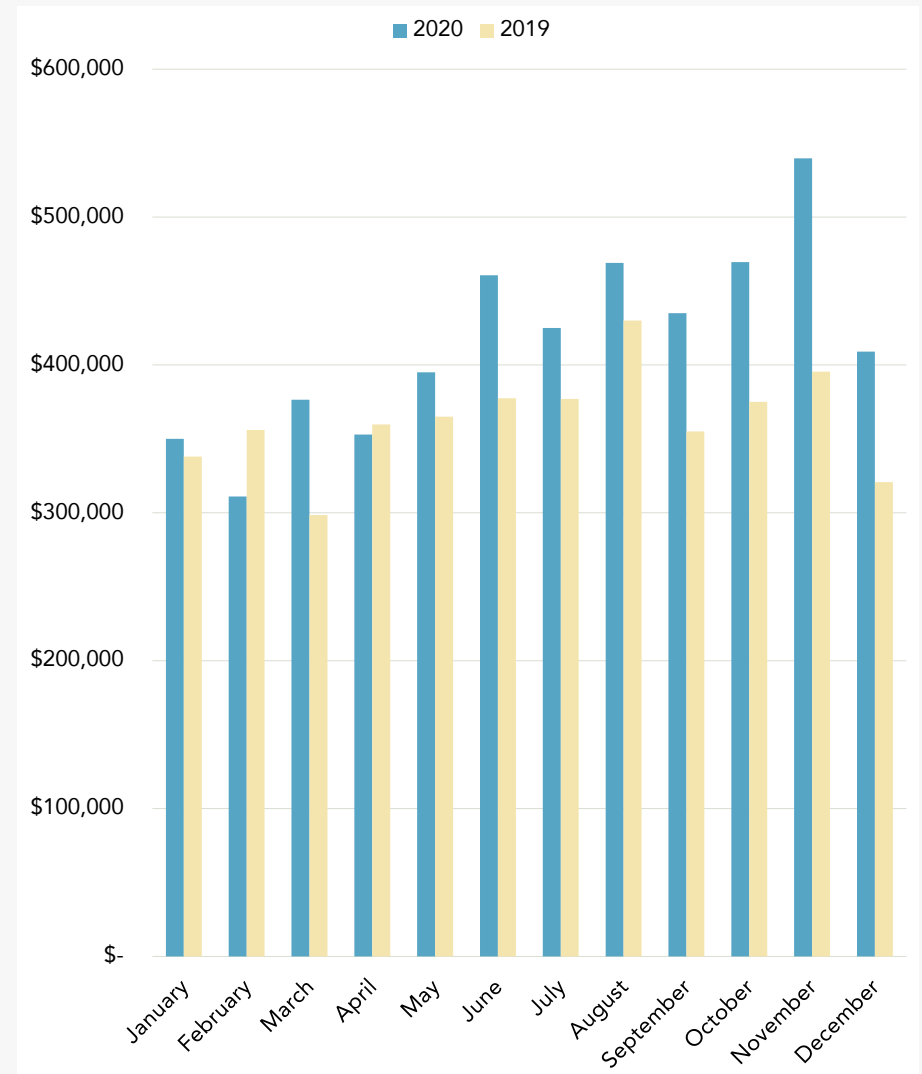


Chelan: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ 350,000	\$ 338,000	3.55%
February	\$ 311,000	\$ 356,000	-12.64%
March	\$ 376,500	\$ 298,450	26.15%
April	\$ 352,950	\$ 359,750	-1.89%
May	\$ 395,000	\$ 365,000	8.22%
June	\$ 460,650	\$ 377,500	22.03%
July	\$ 425,000	\$ 377,000	12.73%
August	\$ 469,000	\$ 430,000	9.07%
September	\$ 435,000	\$ 355,000	22.54%
October	\$ 469,500	\$ 375,000	25.20%
November	\$ 539,700	\$ 395,500	36.46%
December	\$ 409,000	\$ 320,750	27.51%

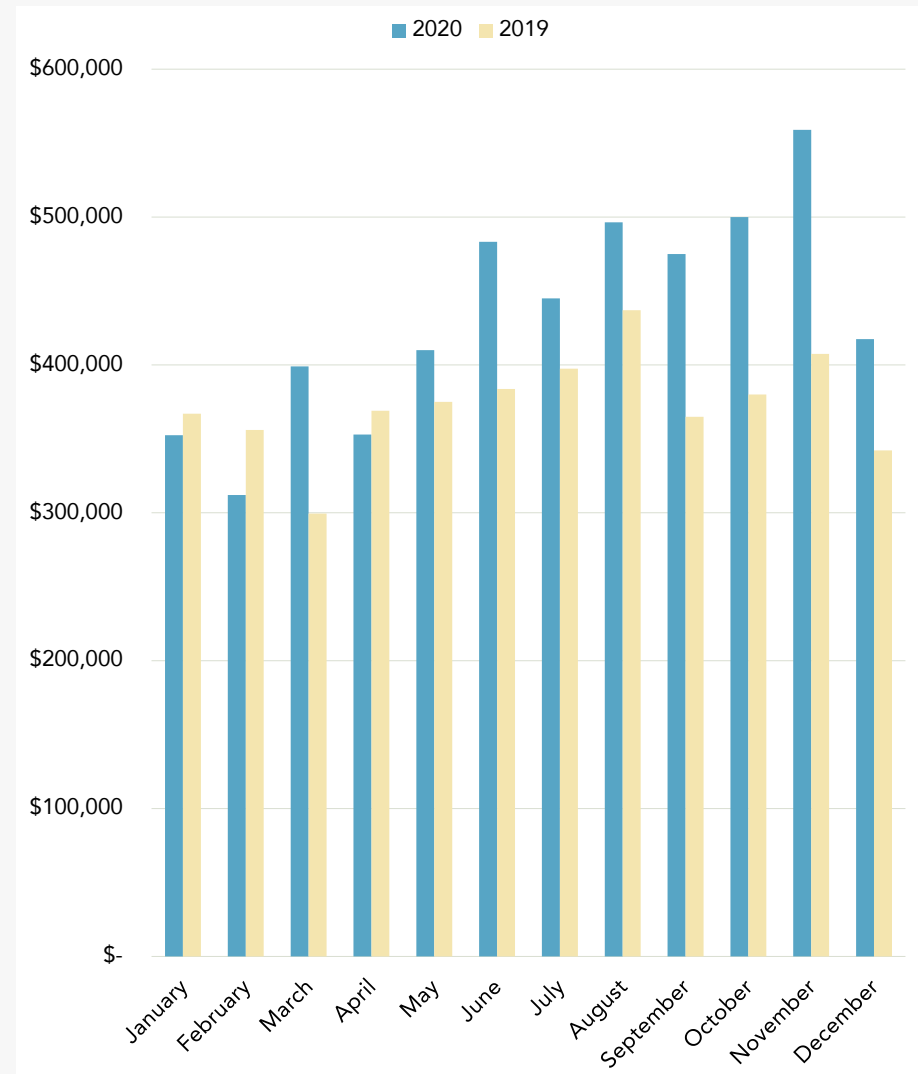


Chelan: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ 352,450	\$ 367,000	-3.96%
February	\$ 312,000	\$ 356,000	-12.36%
March	\$ 399,000	\$ 299,500	33.22%
April	\$ 352,950	\$ 369,000	-4.35%
May	\$ 410,000	\$ 375,000	9.33%
June	\$ 483,250	\$ 383,750	25.93%
July	\$ 445,000	\$ 397,450	11.96%
August	\$ 496,400	\$ 437,000	13.59%
September	\$ 475,000	\$ 364,900	30.17%
October	\$ 500,000	\$ 380,000	31.58%
November	\$ 559,000	\$ 407,450	37.19%
December	\$ 417,500	\$ 342,250	21.99%



Chelan: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ 219,000	\$ 205,050	6.80%
February	\$ 305,000	\$ 262,500	16.19%
March	\$ 215,000	\$ 274,250	-21.60%
April	\$ 382,500	\$ 286,375	33.57%
May	\$ 340,000	\$ 242,000	40.50%
June	\$ 263,000	\$ 343,000	-23.32%
July	\$ 280,000	\$ 205,000	36.59%
August	\$ 376,000	\$ 299,000	25.75%
September	\$ 304,950	\$ 244,000	24.98%
October	\$ 319,500	\$ 275,000	16.18%
November	\$ 478,000	\$ 150,000	218.67%
December	\$ 270,000	\$ 255,000	5.88%



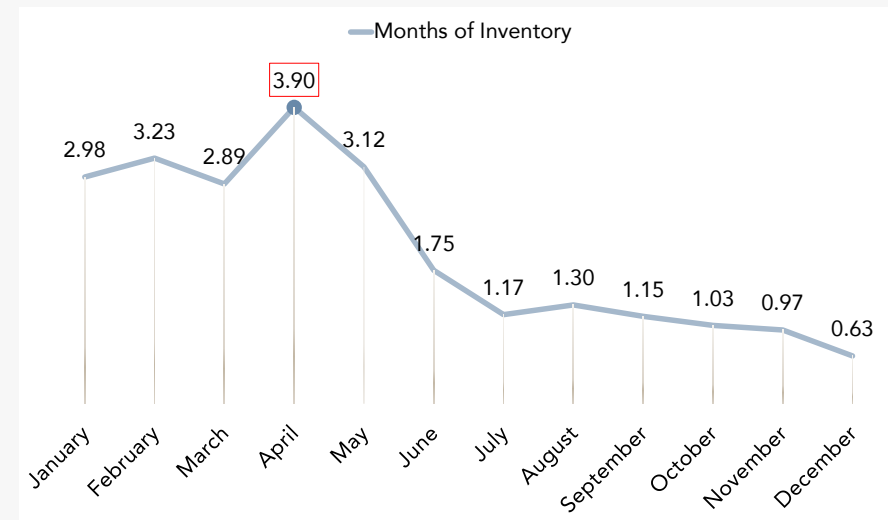
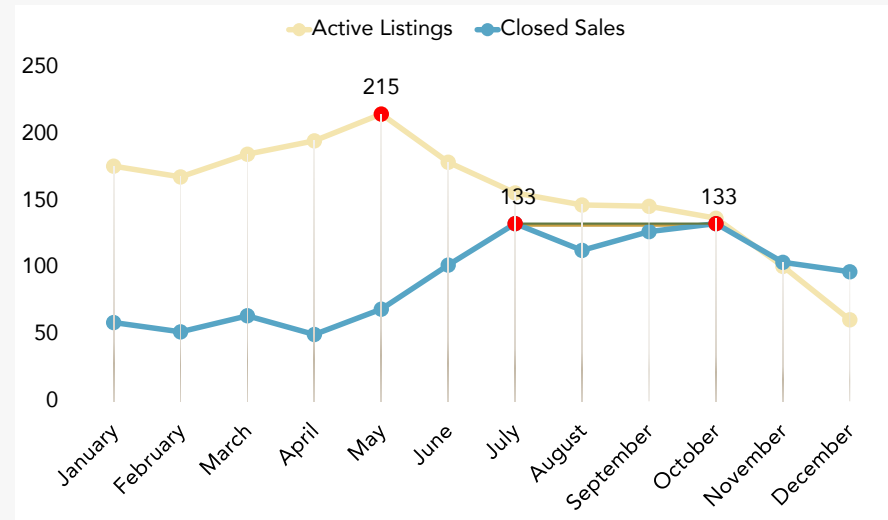
Chelan: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	176	59	2.98
February	168	52	3.23
March	185	64	2.89
April	195	50	3.90
May	215	69	3.12
June	179	102	1.75
July	156	133	1.17
August	147	113	1.30
September	146	127	1.15
October	137	133	1.03
November	101	104	0.97
December	61	97	0.63



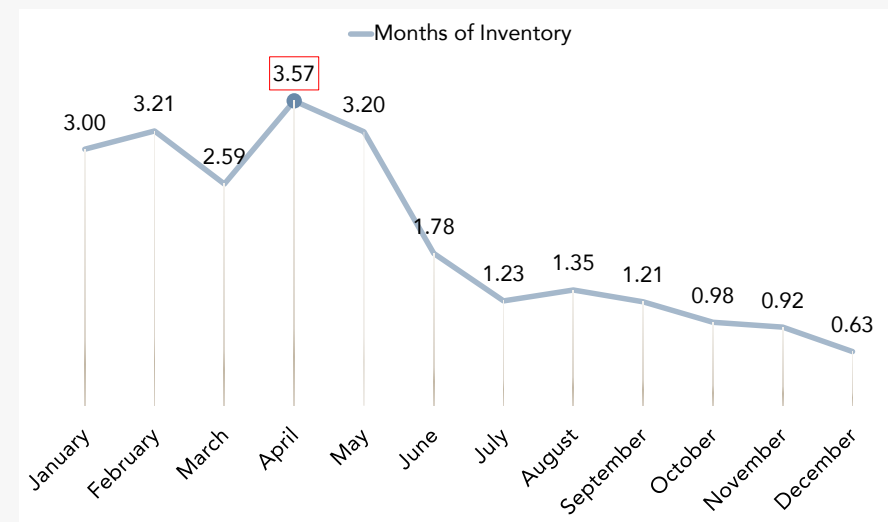
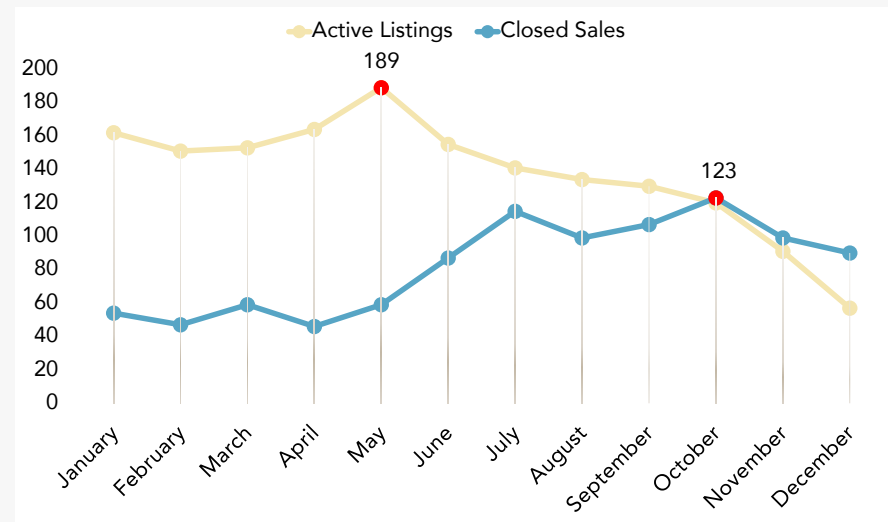
Chelan: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	162	54	3.00
February	151	47	3.21
March	153	59	2.59
April	164	46	3.57
May	189	59	3.20
June	155	87	1.78
July	141	115	1.23
August	134	99	1.35
September	130	107	1.21
October	120	123	0.98
November	91	99	0.92
December	57	90	0.63



Chelan: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	14	5	2.80
February	17	5	3.40
March	32	5	6.40
April	31	4	7.75
May	26	10	2.60
June	24	15	1.60
July	15	18	0.83
August	13	14	0.93
September	16	20	0.80
October	17	10	1.70
November	10	5	2.00
December	4	7	0.57

